

## Notice of meeting

Combined General Meeting

**Tuesday, May 29, 2018, at 10:00 am**  
At Pavillon d'Armenonville  
Allée de Longchamp - Bois de Boulogne  
75116 Paris

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*The English version of this notice of meeting is a free translation of the original which was prepared in French. The French version takes precedence over this translation.*

*(1) This notice of meeting includes the documents and information to be attached to the proxy and postal voting forms, pursuant to the provisions of Article R. 225-81 of the French Code of commerce.*

## Message from the Chairman of the Board of Directors



To the Shareholders,

I am honored to be succeeding Yann Delabrière as Chairman of the Board of Directors of Faurecia.

It is therefore my pleasure to invite you to the Combined General Meeting of your Company, which will take place at 10:00 a.m. on Tuesday, May 29, 2018, at Pavillon d'Armenonville, Allée de Longchamp, Bois de Boulogne, 75116 Paris.

The General Meeting, in which the Group's Board of Directors and Executive Management participate, is a special opportunity for dialogue and listening.

I hope you will be able to attend this Meeting in person. If you cannot attend, you have the opportunity to:

- vote by mail;
- authorize me, as Chairman, to vote on your behalf;
- or designate someone to represent you.

In this notice of meeting, you will find the practical instructions for attendance at the Meeting and voting, as well as the agenda and texts of the resolutions that are being submitted for your approval.

On behalf of the Board of Directors, I would like to thank you for your confidence and I hope to see many of you at the Meeting.

**Michel de Rosen**

Chairman of the Board of Directors

# How to participate and vote in the General Meeting

## Who may attend the Meeting

Shareholders may participate in the Meeting, regardless of the number of shares they hold.

Shareholders of record have the right to participate in the General Meeting, provided the shares are registered in their name or that of an intermediary on the second working day preceding the Meeting, namely in this case **on or before 11:59 pm (Paris time) on May 24, 2018**, either in the registered shares accounts held by the Company or its agent, or in the bearer shares accounts held by the authorized intermediary.

The registration of shares in the bearer shares accounts held by the authorized intermediary must be confirmed by an

attendance certificate issued by the authorized intermediary and attached to the postal voting or proxy form, or to the request for an admission card in the shareholder's name or on behalf of the shareholder represented by the registered intermediary, sent to Caceis Corporate Trust – Service Assemblées Générales Centralisées – 14, rue Rouget de Lisle – 92862 Issy-les-Moulineaux Cedex 9, France.

A certificate is also issued to shareholders wishing to attend the Meeting in person, but who have not received their admission card on the second working day preceding the Meeting i.e. on or before 11:59 pm (Paris time) on May 24, 2018.

## How to vote

### Attending the Meeting in person

Shareholders wishing to attend the Meeting in person must request an admission card by returning their voting form, either directly to Caceis Corporate Trust for registered shareholders, or to their financial intermediary for bearer shareholders.

The admission card is essential in order to attend the Meeting. All shareholders will be asked for their card when signing the attendance list <sup>(1)</sup>.

There will be no facilities for voting by video-conference or other telecommunication means for this Meeting, and accordingly, as per Article R. 225-61 of the French Code of commerce, no site will be made available for this purpose.

### You are not attending the Meeting in person

If you are not attending the Meeting in person, you may choose one of the three following options:

- 1) send a proxy, for example using the form attached to this notice, without indicating a proxy holder**
- 2) grant a proxy to any individual or legal entity of your choice, according to the terms set forth in Article L. 225-106-1 of the French Code of commerce**

In this case, please send a signed, written proxy to Caceis Corporate Trust, stating your full name and address and the name and address of your proxy, together with a photocopy of your and your proxy's identification cards.

Pursuant to the provisions of Article R. 225-79 of the French Code of commerce, shareholders may also appoint or revoke proxies by electronic means, as follows:

- for registered shareholders: by sending an e-mail to [ct-mandataires-assemblees@caceis.com](mailto:ct-mandataires-assemblees@caceis.com) stating your full name, address and Caceis Corporate Trust ID, if you are a pure registered shareholder (information available on the top left of your statement of shareholding), or your financial intermediary ID, if you are an administered registered shareholder, together with the full name of the proxy you are appointing or revoking;
- for bearer shareholders: by sending an e-mail to [ct-mandataires-assemblees@caceis.com](mailto:ct-mandataires-assemblees@caceis.com) stating your full name, address and full banking details for your securities account, together with the full name of the proxy you are appointing or revoking. You must then ask the financial intermediary responsible for managing your share account to send an attendance certificate (by mail) to Caceis Corporate Trust – Service Assemblées Générales Centralisées – 14, rue Rouget de Lisle – 92862 Issy-les-Moulineaux Cedex 9, France (or by fax to +33 (0)1 49 08 05 82).

Only notifications appointing or revoking proxies that are duly signed, completed and received at the latest three days before the General Meeting will be taken into account. Furthermore, only notifications appointing or revoking proxies can be sent to the above-mentioned e-mail address, as any other requests or notifications regarding other subjects cannot be taken into account and/or processed.

### 3) postal vote

To use a postal vote, please complete the form attached to this notice.

(1) However, shareholders who do not request an admission card may attend the Meeting by presenting identification, if they are registered shareholders, or, for holders of bearer shares, an attendance certificate proving the registration of shares in the bearer shares account on the second working day preceding the Meeting as indicated above on or before 11:59 pm (Paris time).

## How to participate and vote in the General Meeting

Proxy and postal voting forms are automatically sent to pure registered shareholders and to administered registered shareholders by mail.

For holders of bearer shares, the proxy and postal voting forms will be sent on request in writing received by Caceis Corporate Trust – Service Assemblées Générales Centralisées – 14, rue Rouget de Lisle – 92862 Issy-les-Moulineaux Cedex 9, France, six days before the date of the Meeting at the latest.

To be recorded, the duly completed and signed form must be returned to Caceis Corporate Trust – Service Assemblées Générales Centralisées – 14, rue Rouget de Lisle – 92862 Issy-les-Moulineaux Cedex 9, France, and received three days before the date of the Meeting at the latest, **that is, by the end of the day on May 25, 2018.**

Once shareholders have sent in their vote, their proxy or their request for an admission card or attendance certificate, they are no longer entitled to choose another means of participating in the Meeting.

Shareholders who send in their vote, proxy or request for an admission card or attendance certificate may transfer all

or part of their shares at any time. However, if the transfer of ownership takes place before the second working day preceding the Shareholders' Meeting, namely in this case **on or before 11:59 pm (Paris time) on May 24, 2018**, the Company shall cancel or amend as a result, as applicable, the vote, proxy, admission card or attendance certificate. To this end, the authorized account holder intermediary shall notify the Company or its agent of the transfer of ownership and provide all the necessary information.

No transfers or transactions completed after the second working day preceding the Shareholders' Meeting, regardless of the method used, shall be notified by the authorized intermediary or taken into consideration by the Company, any agreement to the contrary notwithstanding.

Shareholders may submit written questions to the Company in accordance with Articles L. 225-108 and R. 225-84 of the French Code of commerce. Such questions must be sent to the Company's Legal department at 2, rue Hennape, 92735 Nanterre Cedex, France, by registered mail by the fourth working day preceding the General Meeting at the latest. They must be accompanied by a certificate of registration of shares.

You wish to attend the Meeting in person:  
**Tick box A**

You wish to vote by mail or be represented at the Meeting:  
**Tick one of the three boxes 1, 2 or 3 below**

You hold bearer shares:  
**You must request an attendance certificate from your financial intermediary and attach it to this form**

**faurecia**  
inspiring mobility

Société anonyme au capital de 966 250 607 euros  
Siège Social : 2, rue Hennape  
92900 NANTERRE  
542 005 376 RCS Nanterre

Assemblée Générale Mixte du 29 mai 2018 à 10 heures  
au Pavillon d'Armenonville,  
Allée de Longchamp, Bois de Boulogne - 75116 PARIS

Combined Shareholder's Meeting on May 29, 2018 at 10.00 a.m.  
at Pavillon d'Armenonville,  
Allée de Longchamp, Bois de Boulogne - 75116 PARIS

**CADRE RÉSERVÉ À LA SOCIÉTÉ**

Identifiant - Account

Nombre d'actions / Number of shares

Nominatif / Registered

Porteur / Bearer

Voix simple / Single vote

Voix double / Double vote

Nombre de voix - Number of voting rights

**1 JE VOTE PAR CORRESPONDANCE // I VOTE BY POST**  
Cf. au verso (2) - See reverse (2)

Je vote OUI à tous les projets de résolutions présentées ou agréés par le Conseil d'Administration ou le Directeur ou la Gérance, à l'EXCEPTION de ceux que je signale en noirissant comme ceci  la case correspondante et pour lesquels je vote NON ou je m'abstiens.

I vote YES all the draft resolutions approved by the Board of Directors, EXCEPT those indicated by a shaded box - like this  for which I vote NO or abstain.

**2 JE DONNE POUVOIR AU PRÉSIDENT DE L'ASSEMBLÉE GÉNÉRALE**  
Cf. au verso (3)

**I HEREBY GIVE MY PROXY TO THE CHAIRMAN OF THE GENERAL MEETING**  
See reverse (3)

**3 JE DONNE POUVOIR À : Cf. au verso (4)**  
**I HEREBY APPOINT: See reverse (4)**

M. Mme ou Mlle, Raison Sociale / Mr, Mrs or Miss, Corporate Name

Adresse / Address

1		2		3		4		5		6		7		8		9	
A	<input type="checkbox"/>	10	<input type="checkbox"/>	11	<input type="checkbox"/>	12	<input type="checkbox"/>	13	<input type="checkbox"/>	14	<input type="checkbox"/>	15	<input type="checkbox"/>	16	<input type="checkbox"/>	17	<input type="checkbox"/>
B	<input type="checkbox"/>	18	<input type="checkbox"/>	19	<input type="checkbox"/>	20	<input type="checkbox"/>	21	<input type="checkbox"/>	22	<input type="checkbox"/>	23	<input type="checkbox"/>	24	<input type="checkbox"/>	25	<input type="checkbox"/>
C	<input type="checkbox"/>	26	<input type="checkbox"/>	27	<input type="checkbox"/>	28	<input type="checkbox"/>	29	<input type="checkbox"/>	30	<input type="checkbox"/>	31	<input type="checkbox"/>	32	<input type="checkbox"/>	33	<input type="checkbox"/>
D	<input type="checkbox"/>	34	<input type="checkbox"/>	35	<input type="checkbox"/>	36	<input type="checkbox"/>	37	<input type="checkbox"/>	38	<input type="checkbox"/>	39	<input type="checkbox"/>	40	<input type="checkbox"/>	41	<input type="checkbox"/>
E	<input type="checkbox"/>	42	<input type="checkbox"/>	43	<input type="checkbox"/>	44	<input type="checkbox"/>	45	<input type="checkbox"/>								

Si des amendements ou des résolutions nouvelles étaient présentés en assemblée / In case amendments or new resolutions are proposed during the meeting:

- Je donne pouvoir au Président de l'assemblée générale de voter en mon nom. / I appoint the Chairman of the general meeting to vote on my behalf.

- Je m'abstiens (abstention équivaut à un vote contre). / I abstain from voting (is equivalent to vote NO)

- Je donne procuration [cf. au verso renvoi (4)] à M. Mme ou Mlle, Raison Sociale pour voter en mon nom / I appoint [see reverse (4)] Mr, Mrs or Miss, Corporate Name to vote on my behalf

**Whichever option you choose  
Please date and sign  
the original form below**

Date & Signature

You wish to vote by mail:  
**Tick this box and follow the instructions**

You wish to give proxy to the Chairman of the Meeting:  
**Tick this box**

You wish to give proxy to someone who will attend the Meeting:  
**Tick this box and fill in this person's information**

**Fill in your surname, first name and address here or check them if they are already supplied**

faurecia / Notice of meeting - Combined General Meeting May 29, 2018 **05**

# Agenda

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## Ordinary resolutions

- **Resolution one** – Approval of the financial statements for the fiscal year ending December 31, 2017 – Approval of non-tax-deductible expenses and costs,
- **Resolution two** – Approval of the consolidated financial statements for the fiscal year ending December 31, 2017,
- **Resolution three** – Appropriation of income for the fiscal year, dividend,
- **Resolution four** – Statutory Auditors' special report on related-party agreements and undertakings – Statement of absence of new agreement,
- **Resolution five** – Ratification of the temporary appointment of Valérie Landon as Board member,
- **Resolution six** – Amount of attendance fees allocated to the members of the Board of Directors,
- **Resolution seven** – Approval of the principles and criteria used to determine, allocate and award the compensation of the Chairman of the Board of Directors,
- **Resolution eight** – Approval of the principles and criteria used to determine, allocate and award the compensation of the Chief Executive Officer,
- **Resolution nine** – Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Yann Delabrière, Chairman of the Board of Directors until May 30, 2017,
- **Resolution ten** – Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Michel de Rosen, Chairman of the Board of Directors since May 30, 2017,
- **Resolution eleven** – Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Patrick Koller, Chief Executive Officer,
- **Resolution twelve** – Authorization to the Board of Directors aiming to allow the Company to buy back its own shares pursuant to Article L. 225-209 of the French Code of commerce, duration of authorization, purposes, terms and conditions, ceiling, suspension during public offerings.

## Extraordinary resolutions

- **Resolution thirteen** – Authorization to the Board of Directors in order to cancel the shares bought back by the Company pursuant to Article L. 225-209 of the French Code of commerce, duration of authorization, ceiling,
- **Resolution fourteen** – Authorization to the Board of Directors in order to grant for free existing and/or future shares to employees and/or certain corporate officers of the Company or affiliated companies, waiver by the shareholders of their preferential subscription right, duration of the authorization, ceiling, duration of the vesting period, particularly in the event of disability,
- **Resolution fifteen** – Extension of the duration of the Company and modification of the bylaws accordingly,
- **Resolution sixteen** – Approval of the conversion of the Company into a European company with a Board of Directors,
- **Resolution seventeen** – Adoption of the Company's bylaws in its new legal form of European company,
- **Resolution eighteen** – Powers for formalities.

# Explanatory notes to the resolutions

## 1 Explanatory notes to the ordinary resolutions

The first three resolutions that are submitted to your vote concern the approval of the financial statements for the 2017 fiscal year and the appropriation of income.

The fourth resolution concerns related-party agreements and undertakings.

Resolutions five and six are governance-related, the first on ratification of Ms. Valérie Landon's cooptation as a Board member, the second on increasing overall attendance fees as of fiscal year 2018.

In accordance with paragraph 1 of Article L. 225-37-2 of the French Code of commerce, resolutions seven and eight ask you to vote on principles and criteria for determining, allocating and awarding compensation for executive and non-executive corporate officers.

Resolutions nine to eleven ask you to vote on elements of compensation for executive and non-executive corporate officers paid or granted for the past fiscal year, in accordance with Article L. 225.100 paragraph II of the French Code of commerce.

Finally, resolution twelve concerns the share buy-back program.

### 1.1 Approval of the financial statements and appropriation of income

#### (1<sup>st</sup> TO 3<sup>rd</sup> RESOLUTIONS)

##### ■ Approval of the parent company financial statements for 2017 (1<sup>st</sup> resolution)

You are asked to approve these financial statements, which show a profit of €94,364,262.41.

You are also asked to approve the total charges and expenses mentioned in paragraph 4 of Article 39 of the French General Tax Code, i.e. €136,282.35, which corresponds to the non-deductible portion of the leases on passenger vehicles and the corresponding tax, which amounts to €46,922.01.

##### ■ Approval of the consolidated financial statements for 2017 (2<sup>nd</sup> resolution)

We are seeking your approval of these financial statements, showing a net profit (Group share) of €610.2 million.

##### ■ Appropriation of income (3<sup>rd</sup> resolution)

You are being asked to appropriate the income in accordance with French law and our bylaws.

As such, you are asked to approve the appropriation of the net income for 2017 as follows:

#### Origin

■ Profit for the fiscal year	€94,364,262.41
■ Retained earnings	€1,227,485,803.32
<b>TOTAL TO BE APPROPRIATED</b>	<b>€1,321,850,065.73</b>

#### Appropriation

■ Dividends	€151,839,381.10
■ Retained earnings	€1,170,010,684.63
<b>TOTAL APPROPRIATED</b>	<b>€1,321,850,065.73</b>

The Board of Directors has decided to suggest distributing a gross dividend of €1.10 per share.

When dividends are paid to private individuals resident for tax purposes in France, they are subject to a single 12.8% flat-rate levy on the gross dividend (Articles 200 A of the French General Tax Code), or, optionally, to income tax on a sliding scale after a 40% tax allowance (Articles 200 A, 2. and 158-3 1° of the French General Tax Code). This option must be exercised when the income tax return is filed and, at the latest, before the deadline for the filing of said return. Dividends are also subject to social security contributions at a rate of 17.2%.

Should the number of shares carrying dividend entitlement change compared to the 138,035,801 shares that made up the capital as of December 31, 2017, the total dividend will be adjusted accordingly and the amount of the retained earnings account will be determined based on the dividend effectively distributed.

The ex-dividend date will be June 1, 2018 and the dividend will be paid on June 5, 2018.

## Explanatory notes to the resolutions

In accordance with Article 243 bis of the French General Tax Code, we remind you that the following dividends were distributed in respect of the last three fiscal years:

For the fiscal year	Income eligible for reduction		Income not eligible for reduction
	Dividends	Other distributed income	
2014	€43,406,583.50*, i.e. €0.35 per share	–	–
2015	€89,274,690.70*, i.e. €0.65 per share	–	–
2016	€124,232,220.90*, i.e. €0.90 per share	–	–

\* This amount includes the amount of the dividend corresponding to treasury shares held by the Company not paid and allocated to the retained earnings account.

## 1.2 Related-party agreements and undertakings

### (4<sup>th</sup> RESOLUTION)

In light of the Statutory Auditors' report on related-party agreements and undertakings, you are asked to acknowledge that there have been no new agreements like those referred to in Articles L. 225.38 et seq. of the French Code of commerce.

The Statutory Auditors' report also refers to the agreements and undertakings that were authorized prior to 2017 and that continued during that year, namely:

- a defined contributions pension scheme (Article 83 of the French General Tax Code) and a defined benefits pension scheme (Article 39 of the French General Tax Code) established for the whole Group in France and authorized for Mr. Patrick Koller, as Deputy Chief Executive Officer, then Chief Executive Officer, by decisions taken by the Board of Directors on April 13, 2016, and July 25, 2016, and, in accordance with a decision by this last Board meeting, subject to a performance condition specific to Mr. Patrick Koller for the defined benefits pension scheme;
- an additional specific defined benefits pension scheme (Article 39 of the French General Tax Code) in favor of the members of Faurecia's Executive Committee, authorized for Mr. Patrick Koller in his capacity as Chief Executive Officer, by a decision of the Board of Directors on July 25, 2016;
- a termination payment for Mr. Patrick Koller as Chief Executive Officer, authorized by the Board of Directors' decision of July 25, 2016 and subject to performance conditions.

## 1.3 Governance

### (5<sup>th</sup> AND 6<sup>th</sup> RESOLUTIONS)

Under the terms of resolution five, you are asked to ratify the temporary appointment by the Board of Directors on October 12, 2017 of Ms. Valérie Landon to serve the remainder of the term of office of Ms. Amparo Moraleda who resigned at the end of the Board of Directors meeting of the same date. Ms. Valérie Landon would remain in office until the end of the meeting convened in 2021 to approve the financial statements for the previous year.

Information on Ms. Valérie Landon's expertise and career path is set out on page 44 of this notice.

The Board of Directors decided that Ms. Valérie Landon qualifies as an independent Board member under the independence criteria set out in the AFEP-MEDEF Corporate Governance Code of Listed Corporations, which your Company has chosen as a reference Corporate Governance Code.

We would also like to draw your attention to the resignation, effective from the end of this General Meeting, of Mr. Jean-Pierre Clamadieu, who has been asked to fill other positions.

Consequently, at the end of this General Meeting, your Company's Board of Directors will have fifteen members, including two Board members representing employees.

Not including Board members representing employees, eight members of your Board of Directors, or more than one third, will be independent, in accordance with the recommendations of the AFEP-MEDEF Code, and six members of your Company's Board of Directors will be women. The Board of Directors' composition would then be in accordance with the January 27, 2011 French Act related to balanced representation of women and men on Boards of Directors and to professional equality.

Under the terms of resolution six, you will be asked to increase the annual attendance fees allocated to Board members from €600,000 to €700,000. This decision would apply to the fiscal year in progress and would continue until a new decision is taken by a General Meeting.

€600,000 was the amount set by decision of the General Meeting of May 27, 2015. Since then, the number of Board members eligible to receive attendance fees has increased, particularly due to the addition of two Board members representing employees, and the applicable payment scale has been revised, amongst other things, to increase compensation for Committees' chairpersons and to allow for payment of an additional travel allowance for all Board members not physically resident in France.

Please note that your Company regularly compares the fees paid to its Board members with those paid by comparable companies. CAC Next20 companies were selected for the most recent comparison which showed that the average fees paid by your Company were slightly below the average fees paid by comparable companies.

Please note that neither the Chief Executive Officer, nor the Chairman of the Board of Directors, nor Board members holding an executive or management position within the shareholder PSA receive attendance fees.

## 1.4 Principles and criteria for determining, allocating and awarding compensation to the executive and non-executive corporate officers

### (7<sup>th</sup> AND 8<sup>th</sup> RESOLUTIONS)

The principles and criteria for determining, allocating and awarding compensation to the executive and non-executive corporate officers as required by paragraph 1 of Article L. 225-37-2 of the French Code of commerce derived from French Act No. 2016-1691 of December 9, 2016, on transparency, anti-corruption measures and the modernization of the economy are described below; these paragraphs constitute the report referred to in paragraph 2 of the aforementioned Article presenting the seventh and eighth resolutions for the Chairman of the Board of Directors and the Chief Executive Officer respectively.

In this regard, Faurecia's Board of Directors, acting on the recommendations of the Governance Committee for the Chairman of the Board of Directors and on the recommendations of the Management Committee for the Chief Executive Officer, with both Committees being comprised of a majority of independent Board members, ensures the enforcement of the principles of the AFEP-MEDEF Corporate Governance Code of listed corporations regarding the determination of the compensation of executive and non-executive corporate officers of companies whose securities are traded on a regulated market.

Accordingly, these principles and criteria are reviewed and discussed annually by the Board of Directors, which, at its meeting on April 19, 2018, decided to continue the policy begun in 2017.

#### Principles and criteria for determining, allocating and awarding the compensation of the Chairman of the Board of Directors (7<sup>th</sup> resolution)

In accordance with the AFEP-MEDEF Code, the Board of Directors ensures in particular that the compensation of the Chairman of the Board of Directors is adapted to the missions given, consistent with best market practices and aligned with the interests of all stakeholders in the Company's business.

On this basis, the Board of Directors has decided that the fixed annual compensation is the only component of compensation of the Chairman of the Board of Directors, excluding any other compensation. A company car is also provided to him.

Hence the Chairman of the Board of Directors does not receive any variable compensation, termination payment or non-competition indemnity, nor does he collect attendance fees. Moreover, the Board of Directors does not plan to pay any exceptional compensation.

The Board of Directors has not set any rules regarding the frequency at which fixed compensation of the Chairman of the Board of Directors is reviewed; however, it is understood that in practice the Board of Directors reviews this compensation regularly.

To do this, the Board of Directors refers to a comparative compensation analysis prepared by an outside consultant based on a sample of French listed companies that have a separated governance structure, and it takes into account the current Chairman's profile and his role as it appears in the Board of Directors' internal rules and that is described as follows:

*"The Chairman organizes and directs the work of the Board of Directors and ensures the effective operation of the Board and its committees, in accordance with good governance principles.*

The Chairman must:

- promote the highest standards of integrity, probity and corporate governance across the Group, particularly at the Board level, thus ensuring the effectiveness thereof;
- manage the relations between Board members and the Chairs of the committees and, in this respect:
  - promote effective working relations and open communication, and foster an environment that enables constructive discussions and the sharing of information between Board members and the Chief Executive Officer, during and outside meetings;
  - lead and govern the Board so as to create the conditions required for the overall effectiveness of the Board and its members, and ensure that all key and relevant issues are adequately prepared and discussed by the Board of Directors and the various committees in a timely fashion;
  - schedule and set the agenda of the Board meetings, in consultation with the Chief Executive Officer and the Secretary of the Board, to take full account of the Group's major challenges and issues raised by Board members, and ensure that sufficient time is devoted to thoroughly discuss significant and strategic matters;
  - address any conflicts of interest;
  - conduct, with the help of the Governance Committee, assessments of the Board of Directors, searches for new Board members and their induction program;
- organize, with the Chief Executive Officer and the Chairs of the various committees, the preparation of and chair General Meetings, oversee the relations and ensure effective communication with shareholders;
- manage the relation with the Chief Executive Officer:
  - act as a competent advisor for the Chief Executive Officer on all issues regarding the interests and management of the Company,
  - ensure that the strategies and policies adopted by the Board are effectively implemented by the Chief Executive Officer; without prejudice to the prerogatives of the Board of Directors and its committees, the Chairman is regularly provided information by the Chief Executive Officer

about significant events concerning the Company's strategy, in line with the objectives set by the Board of Directors, as well as about major external growth projects, significant financial transactions, societal actions, or appointments of Business Group managers and other key positions within the Company. The Chairman receives from the Chief Executive Officer all information necessary to coordinate the work of the Board of Directors and its committees;

- coordinate or conduct specific projects. In particular, at the request of the Chief Executive Officer, the Chairman may represent the Company before stakeholders, public authorities, financial institutions, major shareholders and/or key business partners."

### **Principles and criteria for determining, allocating and awarding the compensation of the Chief Executive Officer (8<sup>th</sup> resolution)**

In accordance with the principles of the AFEP-MEDEF Corporate Governance Code of listed corporations, the Board of Directors makes sure to structure the various elements of the compensation of the Chief Executive Officer so as to view his actions on a long-term basis and enable an alignment of his interests with the interests of the Company and its shareholders.

On this basis, the Board of Directors has decided that the compensation of the Chief Executive Officer, who is not an employee, shall be structured as follows:

#### **Compensation**

The compensation of the Chief Executive Officer is based on three main components:

- fixed compensation;
- short-term variable compensation representing 100% of the fixed annual compensation at target and up to a maximum of 180%;
- long-term variable compensation that has a weighting within the overall compensation which is equal to the short-term variable compensation at maximum,

being understood that within this compensation, the variable portion is predominant and the Board of Directors does not anticipate paying any exceptional compensation.

#### *Fixed compensation*

The Board of Directors has not set any rules regarding the frequency at which the fixed compensation of the Chief Executive Officer is reviewed; however, it is understood that in practice the Board of Directors reviews this compensation regularly.

To do this, the Board of Directors refers to a comparison of compensation prepared by an outside consultant based on a set of twenty manufacturers listed in Paris and with comparable revenues, capitalization and headcount.

#### *Annual variable compensation*

For annual variable compensation, the performance conditions incorporate quantitative targets, which are predominant, and qualitative targets that may increase or reduce the variable compensation, it being understood that

the award of variable compensation subject to performance conditions is not reserved solely for the Chief Executive Officer.

Therefore, the Chief Executive Officer's variable compensation may range from 0% to 180% of his fixed annual compensation depending on the achievement of the quantitative and qualitative targets:

- the quantitative targets entitle the Chief Executive Officer to variable compensation ranging from 0% to 150% of the fixed annual compensation.

These quantitative targets are connected to operating income and free cash flow:

- the Chief Executive Officer is entitled to variable compensation of between 0% and 150% (maximum percentage) of his fixed annual compensation, depending on the operating income set with reference to the budget for a given year, being understood that achievement of budget means the target being realized at 100%. Operating income accounts for 40%.

- the Chief Executive Officer is entitled to variable compensation of between 0% and 150% (maximum percentage) of his fixed annual compensation, depending on the free cash flow set with reference to the budget for a given year, being understood that achievement of budget means the target being realized at 100%. Free cash flow accounts for 60%.

The expected levels of achievement of these targets are set by the Board of Directors with reference to the budget for a given year but are not made public for confidentiality reasons;

- the qualitative targets are set each year by the Board of Directors. They encompass strategic, business development, and managerial targets, and/or connect with the Group's values or convictions when it comes to CSR; a weighting is given to each of them and wherever possible, they are tied to quantitative indicators.

If some or all of these operating income and free cash flow quantitative targets are met, the qualitative targets met are used to determine a multiplier of the quantitative targets of between 0.70 and 1.20. If the achievement of the quantitative targets is equal to 0, the multiplier effect of the qualitative targets will not be taken into account.

It must be noted that in accordance with paragraph 2 of Article L. 225-37-2 of the French Code of commerce, the payment of the variable compensation elements outlined above depends on the approval of the Ordinary General Meeting approving the compensation elements in question for the fiscal year ending December 31, 2018, under the terms and conditions stipulated by Article L. 225-100-II-2 of said Code.

#### *Long-term variable compensation (performance shares)*

The Chief Executive Officer is eligible for the performance share plans established by the Company, subject to performance and service conditions identical to those set for all the beneficiaries of the plans (i.e., the approximately 300 members of the Senior Management at December 31, 2017, which became the Group Leadership Committee on January 1, 2018).

As stated above, the Chief Executive Officer's long-term variable compensation has a weighting within the overall compensation equal to the short-term variable compensation at maximum.

At the end of each plan's allocation period, the Chief Executive Officer must hold at least 30% of the shares allocated under the plan in question until the end of his term as Chief Executive Officer. This mechanism was made stricter in 2017 through the establishment of a rule stipulating that furthermore the Chief Executive Officer must hold a number of shares that corresponds to three years of base gross compensation, factoring in all the previously established plans, in which case the requirement to hold a minimum percentage of shares per plan will be deemed to have been met.

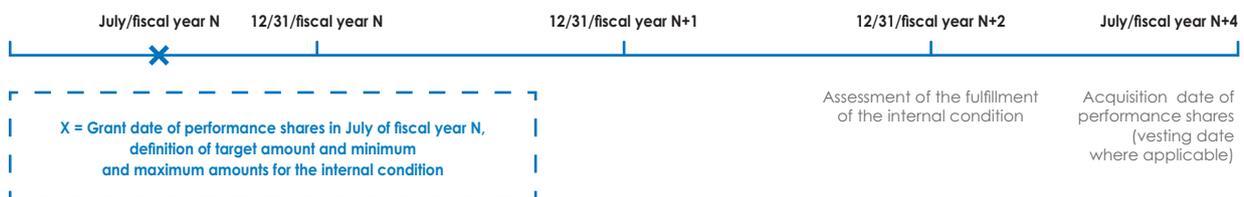
The Company's policy in this regard is based on simple, transparent, enduring principles. Therefore:

- performance shares have been granted annually since 2010 at the same periods, involving, since that year, an internal performance condition and a presence condition applicable to all French and foreign beneficiaries of the plans;
- since 2013, the conditions have also included an external performance condition applicable to all French and foreign beneficiaries of the plans;
- since 2013, the vesting period applicable to the plans has been four years as from their allocation date for all French and foreign beneficiaries; the plans comprise no holding period;
- the number of shares that may be granted to the beneficiary under each plan is determined using an external benchmark from which are deduced a minimum number of shares (50%) and a maximum number (130%). In all cases, the final allocation depends on the fulfillment of performance and presence conditions.

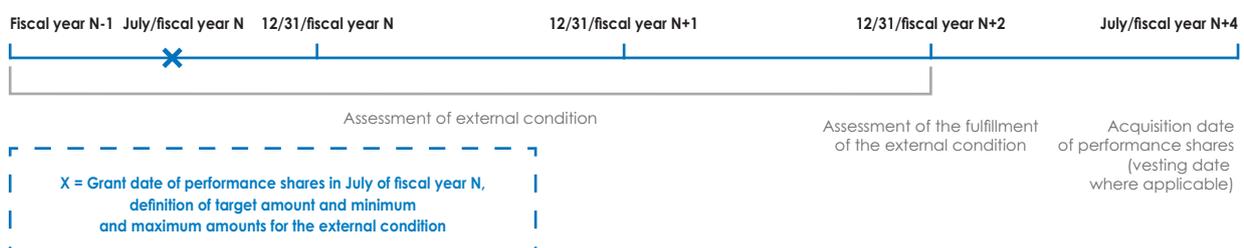
This group is identical to last year's and is intended to be stable, even if it may be altered in the event of a major change affecting one of the players.

The plans are constructed as follows:

### Internal condition (net income)



### External condition (net earnings per share)



The performance conditions are the following:

- 60% fulfillment of an internal performance condition related since 2016 to the Group net income after tax (before 2016, Group net income before tax), before taking into account any exceptional events. This internal condition is assessed by comparing the net income of the third fiscal year after the grant date of the performance shares against the one as forecasted in the Group's medium-term plan reviewed and approved by the Board of Directors on the grant date of the performance shares; and
- 40% fulfillment of an external performance condition, i.e., growth of the Company's net earnings per share assessed between the last fiscal year before the grant date of the performance shares and the third fiscal year ended after the grant date of the performance shares. This condition is assessed against the weighted growth of a reference group made up of twelve comparable international automotive suppliers over the same period.

The reference group is made up of the following European and North American automotive suppliers:

- Autoliv (Sweden)
- Autoneum (formerly Rieter) (Switzerland)
- Borg Warner (United States)
- Continental (Germany)
- Delphi (United States)
- GKN (United Kingdom)
- Adient (United States)
- Lear (United States)
- Magna (Canada)
- Plastic Omnium (France)
- Tenneco (United States)
- Valeo (France)

The Company's long-term compensation practices are reexamined on a regular basis to ensure their compliance with best market practices.

### Pension

The Board of Directors also decided to grant to the Chief Executive Officer the same pension scheme as for the members of the Executive Committee.

This scheme is made of an additional defined contributions pension scheme available to all Group executives in France and an additional defined benefits pension scheme.

In accordance with French law, this additional defined benefits pension scheme is subject to performance conditions.

The Board of Directors has also decided that the annual amount of the total pension annuity paid to the Chief Executive Officer in accordance with the compulsory and additional Faurecia group schemes may not exceed 45% of his reference compensation, defined as being equal to the annual average of the total gross compensation collected within the Company during the three calendar years preceding the termination of service or departure from the Executive Committee.

In this regard, the total annual gross compensation includes the annual base compensation and all bonuses and variable elements of compensation pertaining to the three calendar years preceding the date of the termination of service, aside from any termination payment, exceptional compensation, sums granted under plans such as performance shares plans, benefits in kind and reimbursement of business expenses, contributions paid by the Company to fund additional pension schemes and personal risk insurance and any other allowances paid by the Company.

#### *Additional defined contributions pension scheme*

The Chief Executive Officer is a beneficiary of the defined contributions pension scheme (Article 83 of the French General Tax Code), which is available to all Group executives in France who have completed at least one year of service at the time of their retirement.

This scheme applies to the A and B brackets, amounting to 1% for the A bracket and 6% for the B bracket of the pay without the beneficiary's participation.

#### *Additional defined benefits pension scheme (Article 39 of the French General Tax Code) subject to performance conditions*

The Chief Executive Officer is eligible for an additional defined benefits pension scheme that includes two parts:

- a part that is available, subject to eligibility conditions, to all Group managerial staff in France who have at least five years' seniority upon their retirement.

Benefits are calculated solely on the basis of bracket C and potential rights increase each year by 1% of this bracket being understood that the reference compensation taken into account upon retirement is the average of the annual compensation collected during the preceding three years in bracket C.

With regard to the Chief Executive Officer, the benefit of this scheme is backed up by the following performance condition, which is tied to his annual variable compensation:

- in case of 80% or greater achievement of the annual variable compensation targets, a 1% increase in potential rights (restricted to bracket C of the compensation) will be granted for the fiscal year in question,
  - in case of 80% or lower achievement of the annual variable compensation targets, the increase in rights will be reduced in proportion to the achievement of the targets (e.g., a target that is 30% achieved will result in a 0.30% increase in potential rights);
- an additional part decided by the Board of Directors of February 11, 2015, in favor of Faurecia's Executive Committee members holding an employment contract (current or suspended) or a term of office in France, who have been on the Executive Committee for a minimum term of three calendar years as of the implementation of this scheme or accession to the Executive Committee.

The Company guarantees French beneficiaries an annual pension level determined according to the Company's operating income, in relation to the budget, as approved by the Board of Directors based on the formula:

$$\sum Xi * R$$

R = annual reference compensation (as defined in the preamble in the paragraph "Pension")

Xi = entitlement for each year of seniority, (i) equal to:

- 3% if the operating income for the year is strictly more than 105% of the budgeted operating income,
- 2% if the operating income for the year is between 95% and 105% of the budgeted operating income,
- 1% if the operating income for the year is strictly less than 95% of the budgeted operating income.

The operating income for year N is defined based on the income statement as of 12/31/N approved by the Board of Directors in year N+1 and the initial budget for year N approved by the Board of Directors in year N-1.

Each year, the Board of Directors therefore decides how much should be granted, following approval of the financial statements.

In any event, on retirement, the annual pension paid under this plan plus any rights granted by other supplementary plans implemented by the Faurecia group are subject to two limits in addition to the 45% limit referred to in preamble:

- the sums paid by the Group must not exceed 25% of the reference compensation;
- the sums paid by the Group are capped at 8 times the annual social security limit.

Should either of these limits be exceeded, the relevant pension will be reduced accordingly.

### Termination payment

The Chief Executive Officer is also the beneficiary of a termination payment, the Board of Directors having decided that the CEO can not be an employee and as a consequence can not enjoy the protective regime attached to such status.

This payment is backed by granting conditions in accordance with the AFEP-MEDEF Code:

- the payment is due in case of termination of the Chief Executive Officer's term of office on the Company's initiative, subject to his not being terminated due to serious or gross misconduct;
- the payment is not be due in case of resignation or retirement;
- the payment is subject to the achievement of the following performance conditions:
  - achievement of a positive operating income during each of the three fiscal years preceding the termination of the Chief Executive Officer's term of office,
  - achievement of a positive net cash flow during each of the three fiscal years preceding the termination of the Chief Executive Officer's term of office;
- the amount of the payment is equal to 24 months of the reference compensation (fixed compensation and variable target-based compensation) insofar as both of the conditions described above are met during each of the three fiscal years in question; in practice, this is equal to the fulfillment of six criteria;
- should one of the six criteria not be met, the termination payment is reduced proportionally by 1/6 and may equal to 0 should none of these six criteria be fulfilled;
- should the Chief Executive Officer's term of office be shorter than three years, the method of calculating the termination payment is identical, but the number of criteria is adjusted to take into account the actual length of the term of office.

Finally, the Chief Executive Officer is eligible for a company car and the medical/life/disability insurance scheme established within the Company.

## 1.5 Elements of compensation paid or granted for the past fiscal year to the executive and non-executive corporate officers

### (9<sup>th</sup> TO 11<sup>th</sup> RESOLUTIONS)

The elements of compensation paid or granted for the fiscal year ended December 31, 2017, to Mr. Yann Delabrière in his capacity as Chairman of the Board of Directors until May 30, 2017, to Mr. Michel de Rosen in his capacity as Chairman of the Board of Directors as from May 30, 2017, and to Mr. Patrick Koller in his capacity as Chief Executive Officer, and which are being submitted for shareholder approval in accordance with Article L. 225-100-II of the French Code of commerce, are outlined in the following resolutions:

- **ninth resolution:** elements of compensation paid or granted for the past fiscal year to Mr. Yann Delabrière in his capacity as Chairman of the Board of Directors until May 30, 2017;
- **tenth resolution:** elements of compensation paid or granted for the past fiscal year to Mr. Michel de Rosen in his capacity as Chairman of the Board of Directors as from May 30, 2017;
- **eleventh resolution:** elements of compensation paid or granted for the past fiscal year ended to Mr. Patrick Koller in his capacity as Chief Executive Officer.

## Explanatory notes to the resolutions

### Elements of compensation paid or granted for the past fiscal year to Mr. Yann Delabrière in his capacity as Chairman of the Board of Directors until May 30, 2017.

The elements being submitted for shareholder approval in accordance with the ninth resolution appear in the table below, with the reminder that the principles and criteria for determining, allocating and awarding the elements comprising the compensation of the Chairman of the Board of Directors were submitted for shareholder approval during the General Meeting of May 30, 2017 (6<sup>th</sup> resolution):

Elements of compensation paid or granted until May 30, 2017, for the fiscal year ended December 31, 2017	Amounts	Presentation
Fixed compensation	€125,000 (amount paid for the period from January 1 to May 30, 2017)	The annual fixed compensation of Mr. Yann Delabrière in his capacity as Chairman of the Board of Directors was set at €300,000 by the Board of Directors' decision of February 8, 2017. It was unchanged from the compensation set by the Board of Directors on July 25, 2016, as of the segregation of the duties of Chairman and Chief Executive Officer, which took effect on July 1, 2016. This compensation was established with reference to a comparative compensation analysis prepared by an outside consultant based on a sample of French listed companies with a separated governance structure, and by taking into account Mr. Yann Delabrière's responsibilities as Chairman of the Board of Directors.
Annual variable compensation	Not applicable	No annual variable compensation
Multi-annual variable compensation	Not applicable	No multi-annual variable compensation
Exceptional compensation	Not applicable	No exceptional compensation
Stock options, performance shares or any other long-term benefit	Options = not applicable	No stock subscription or purchase options grant
	Performance shares = not applicable	No performance share grant
	Other long-term benefits = not applicable	No other long-term benefits grant
Attendance fees	Not applicable	No attendance fees allotment
All benefits	€3,071 (accounting valuation)	Availability of a company car
Termination payment	Not applicable	No termination payment
Non-competition indemnity	Not applicable	No non-competition indemnity
Supplementary pension scheme	Not applicable	Mr. Yann Delabrière retired on July 1, 2016.

**Elements of compensation paid or granted for the past fiscal year to Mr. Michel de Rosen in his capacity as Chairman of the Board of Directors as from May 30, 2017.**

The elements being submitted for shareholder approval in accordance with the tenth resolution appear in the table below, with the reminder that the principles and criteria for determining, allocating and awarding the elements comprising the compensation of the Chairman of the Board of Directors were submitted for shareholder approval during the General Meeting of May 30, 2017 (6<sup>th</sup> resolution):

<b>Elements of compensation paid or granted as from May 30, 2017, for the fiscal year ended December 31, 2017</b>	<b>Amounts</b>	<b>Presentation</b>
Fixed compensation	€175,000 (amount paid for the period from May 30 to December 31, 2017)	The annual fixed compensation of Mr. Michel de Rosen in his capacity as Chairman of the Board of Directors as from May 30, 2017, was set at €300,000 by the Board of Directors' decision of April 11, 2017. It was unchanged from the compensation set by the Board of Directors on February 8, 2017, for Mr. Yann Delabrière, who served as Chairman until May 30, 2017.  This compensation was set in reference to a comparison of compensation prepared by an outside consultant based on a sample of French listed companies with a segregated governance structure, and by taking into account Mr. Michel de Rosen's responsibilities as Chairman of the Board of Directors.
Annual variable compensation	Not applicable	No annual variable compensation
Multi-annual variable compensation	Not applicable	No multi-annual variable compensation
Exceptional compensation	Not applicable	No exceptional compensation
Stock options, performance shares or any other long-term benefit	Options = not applicable	No stock subscription or purchase options grant
	Performance shares = not applicable	No performance share grant
	Other long-term benefits = not applicable	No other long-term benefits grant
Attendance fees	Not applicable	No attendance fees allotment
All benefits	€2,076 (accounting valuation)	Availability of a company car
Termination payment	Not applicable	No termination payment
Non-competition indemnity	Not applicable	No non-competition indemnity
Supplementary pension scheme	Not applicable	No supplementary pension scheme benefit

**Elements of compensation paid or granted for the past fiscal year to Mr. Patrick Koller in his capacity as Chief Executive Officer.**

The elements being submitted for shareholder approval in accordance with the eleventh resolution appear in the table below, with the reminder that the principles and criteria for determining, allocating and awarding the elements comprising the compensation of the Chief Executive Officer were submitted for shareholder approval during the General Meeting of May 30, 2017 (7<sup>th</sup> resolution):

**Elements of compensation paid or granted for the fiscal year ended December 31, 2017**

Amounts	Presentation
Fixed compensation	<p>€750,000</p> <p>Mr. Patrick Koller's annual fixed compensation as Chief Executive Officer was set at €750,000 by the Board of Directors' decision of February 8, 2017. It was unchanged from the compensation set by the Board of Directors on July 25, 2016, as of the segregation of the duties of Chairman and Chief Executive Officer, which took effect on July 1, 2016, the date on which Mr. Patrick Koller became Chief Executive Officer. This compensation was set in reference to a comparison of compensation prepared by an outside consultant based on a set of twenty manufacturers listed in Paris and with comparable revenues, capitalization and headcount.</p>
Annual variable compensation	<p>€1,293,750</p> <p>At its meeting of February 8, 2017, the Board of Directors set the rules for determining Mr. Patrick Koller's variable compensation for 2017 as Chief Executive Officer. The Board decided that Mr. Patrick Koller's variable compensation may range from 0% to 180% of his fixed annual compensation depending on the achievement of quantitative and qualitative targets.</p> <p>The achievement of the following quantitative targets entitles him to a variable compensation ranging from 0% to 150% of his fixed annual compensation:</p> <ul style="list-style-type: none"> <li>■ 40% of his variable compensation is based on operating income set by reference to the 2017 budget;</li> <li>■ 60% is based on the free cash flow set by reference to the 2017 budget.</li> </ul> <p>On the recommendation of the Management Committee on February 12, 2018, the Board of Directors meeting of February 15, 2018, reviewed the extent to which these quantitative criteria had been met:</p> <ul style="list-style-type: none"> <li>■ As regards the operating income, the Board of Directors formally noted that 150% of this initial quantitative target had been reached;</li> <li>■ As regards free cash flow, the Board of Directors formally noted that 150% of this second quantitative target had been reached.</li> </ul> <p>As a result of these two achievements, 150% of targets according to the scale adopted by the Board of Directors were reached: this entitles to quantitative variable compensation of €1,125,000 before the achievement of qualitative targets is reviewed.</p> <p>On February 15, 2018, the Board of Directors also reviewed the achievement of the qualitative targets set by the Board on February 8, 2017, which, if some or all of these targets are met, are used to determine a multiplier of the quantitative targets of between 0.70 and 1.20. If the achievement of the quantitative targets is equal to 0, the multiplier effect of the qualitative targets will not be taken into account.</p> <p>Therefore:</p> <ul style="list-style-type: none"> <li>■ As regards the deployment of strategy through the execution of the priorities of organic growth and external acquisitions in line with the strategic plan (30% weighting on this criterion), i.e.: <ul style="list-style-type: none"> <li>■ recommending to the Board of Directors alternative investments that would offer a genuine strategic choice,</li> <li>■ adding technology in the existing Business Groups through external acquisitions,</li> <li>■ growing in China with local OEMs,</li> <li>■ completing targeted acquisitions in order to speed up the growth of areas identified as new value-creation areas (Value Spaces),</li> <li>■ investing in start-ups to reinforce the Group's product offering,</li> </ul> </li> </ul>

**Elements of compensation paid or granted for the fiscal year ended December 31, 2017**

Elements of compensation paid or granted for the fiscal year ended December 31, 2017	Amounts	Presentation
Annual variable compensation (suite)	€1,293,750	<p>the Board of Directors pointed to the following achievements in 2017;</p> <ul style="list-style-type: none"> <li>■ the acquisition of Parrot Automotive, Jiangxi Coagent Electronics Co. and Hug Engineering;</li> <li>■ investment in eight start-ups, growth in China through four new joint ventures,</li> <li>■ the record order book, with 35% of orders applying to Chinese OEMs;</li> <li>■ technological partnerships including those with ZF, Malhe and Accenture (announced in early 2018);</li> <li>■ five Cockpit of the Future projects under way with OEMs;</li> </ul> <p>The Board of Directors considered that 120% of this criterion has been met;</p> <ul style="list-style-type: none"> <li>■ As regards the deployment of Group initiatives focused on R&amp;D productivity and efficiency, so-called Global Business Services and digital productivity services (25% weighting on this criterion), i.e.: <ul style="list-style-type: none"> <li>■ defining a savings strategy for each initiative;</li> <li>■ setting associated net savings to achieve;</li> <li>■ implementing the first steps of a formalized plan;</li> <li>■ demonstrating the feasibility of the overall savings target at the end of the year,</li> </ul>                     the Board of Directors considered that the savings plans were defined and implemented for each initiative with recorded cost reductions starting in 2017.                 </li> </ul> <p>The Board of Directors considered that 115% of this criterion has been met;</p> <ul style="list-style-type: none"> <li>■ As regards the management of program launches (25% weighting on this criterion), with the objective being to achieve flawless launches of 14 programs identified as being at risk, the Board of Directors noted that the number of at-risk programs was reduced to five thanks to the establishment and implementation of prevention plans. Within this context, the Board acknowledged the absence of any negative impact for customers.</li> </ul> <p>The Board of Directors considered that 115% of this criterion has been met;</p> <ul style="list-style-type: none"> <li>■ As regards the reinforcement of the entrepreneurship, accountability and agility components of the Being Faurecia approach (20% weighting on this criterion), i.e.: <ul style="list-style-type: none"> <li>■ assessing the current situation through an internal survey;</li> <li>■ according to the results, organizing the design of an action plan;</li> <li>■ assessing the first feedback and change momentum,</li> </ul>                     the Board of Directors considered that the initiatives conducted were manifested, among other things, in: <ul style="list-style-type: none"> <li>■ following an internal survey (Management Survey), the implementation of several working groups on simplifying organization and reducing bureaucracy, focusing on Capex management, reducing reporting and executing production;</li> <li>■ the launch of two specific corporate governance projects, one in the United States and one pertaining to the Cockpit of the Future;</li> <li>■ the change of the Senior Management to the Group Leadership Committee;</li> <li>■ an acceleration in leadership training through the Ignite and Drive programs, and continuous effort in diversity development;</li> <li>■ the launch of a CSR approach.</li> </ul> </li> </ul> <p>The Board of Directors considered that 110% of this criterion has been met.</p> <p>As a result, the Board of Directors felt that the standard achieved in relation to these four qualitative targets was such that a multiplier of 1.15 should apply to the two quantitative targets.</p> <p>On this basis, on February 15, 2018, the Board of Directors decided on variable compensation for fiscal year 2017 for Mr. Patrick Koller in his capacity as Chief Executive Officer equal to €750,000 x 100% x 150% x 1.15, for a total of €1,293,750 corresponding to 173% of his fixed compensation collected for 2017 as Chief Executive Officer.</p>
Multi-annual variable compensation	Not applicable	No multi-annual variable compensation
Exceptional compensation	Not applicable	No exceptional compensation

**Elements of compensation paid or granted for the fiscal year ended December 31, 2017**

	<b>Amounts</b>	<b>Presentation</b>
Stock options, performance shares or any other long-term benefit	Options = not applicable  Performance shares = €1,369,437 (accounting valuation)	No stock subscription or purchase options grant  At its meeting of July 20, 2017, the Board of Directors decided to grant up to 39,400 shares to Mr. Patrick Koller in the context of performance shares plan number nine, based on the authorization granted by shareholders at their General Meeting of May 27, 2016 (thirteenth resolution adopted in extraordinary session). These 39,400 shares correspond to 0.03% of the capital as of December 31, 2017.  The Board of Directors made the definitive acquisition of these shares contingent on the following: <ul style="list-style-type: none"> <li>■ 60% on an internal performance condition: Group net income after tax as of December 31, 2019, before taking into account capital gains from the disposal of assets and changes in the scope of consolidation, as approved by the Board of Directors, assessed against net income for the same fiscal year as it had been forecast in the Group's medium-term plan reviewed and set by the Board of Directors on the date the shares are granted; and</li> <li>■ 40% on an external condition: the growth between 2016 and 2019 in the Company's net earnings per share compared with the weighted growth of a reference group of 12 international automotive suppliers comparable to Faurecia over the same period.</li> </ul> <p>If these performance conditions laid down in plan number nine have been met in full at the end of the 2019 fiscal year, Mr. Patrick Koller will be granted the maximum 39,400 shares of which he will take ownership on July 20, 2021.</p>
	Other long-term benefits = not applicable	No other long-term benefits grant
Attendance fees	Not applicable	No attendance fees allotment
All benefits	€13,068 (accounting valuation)	Availability of a company car

**Elements of compensation paid or granted for the fiscal year ended December 31, 2017**

	<b>Amounts</b>	<b>Presentation</b>
Termination payment	No payment made during the fiscal year	<p>At the proposal of the Appointments and Compensation Committee on July 20, 2016, the Board of Directors authorized, on July 25, 2016, the principle of a termination payment payable to Mr. Patrick Koller, in line with the procedure set out in Articles L. 225-38 et seq. of the French Code of commerce, meeting the following requirements:</p> <ul style="list-style-type: none"> <li>■ this payment will be due in case of termination of Mr. Patrick Koller's term of office as Chief Executive Officer, on Faurecia's initiative, subject to this termination not occurring due to Mr. Patrick Koller's serious or gross misconduct;</li> <li>■ this payment will not be due in case of resignation or retirement;</li> <li>■ the remittance of this payment is subject to the achievement of the following performance conditions: <ul style="list-style-type: none"> <li>■ achievement of a positive operating income during each of the three fiscal years preceding the termination of Mr. Patrick Koller's term of office as Chief Executive Officer,</li> <li>■ achievement of a positive net cash flow during each of the three fiscal years preceding the termination of Mr. Patrick Koller's term of office as Chief Executive Officer;</li> </ul> </li> <li>■ the amount of the payment will be equal to twenty-four months of the reference compensation (fixed and variable target-based compensation) insofar as both of the conditions described above are met during each of the three fiscal years in question; in practice, this is equal to the fulfillment of six criteria;</li> <li>■ should one of the six criteria not be met, the termination payment will be reduced proportionally by 1/6 and may equal 0 should none of these six criteria be fulfilled;</li> <li>■ should Mr. Patrick Koller's term of office as Chief Executive Officer be shorter than three years, the method of calculating the termination payment will be identical, but the number of criteria will be adjusted to take into account the actual length of the term of office.</li> </ul> <p>This scheme, which was authorized for Mr. Patrick Koller, Chief Executive Officer, by the Board of Directors' decision of July 25, 2016, was approved by the General Meeting of May 30, 2017 (5<sup>th</sup> ordinary business resolution).</p>
Non-competition indemnity	Not applicable	No non-competition indemnity

**Elements of compensation paid or granted for the fiscal year ended December 31, 2017**

	<b>Amounts</b>	<b>Presentation</b>
Supplementary defined contribution pension scheme (Article 83 of the French General Tax Code) and supplementary defined benefits pension scheme (Article 39 of the French General Tax Code)	No payment made during the fiscal year	<p>On July 25, 2016, the Board of Directors confirmed that although Mr. Patrick Koller no longer had an employment contract, he would continue to benefit from both schemes after July 1, 2016, in his capacity as Chief Executive Officer.</p> <p><u>Defined contribution pension scheme:</u></p> <ul style="list-style-type: none"> <li>■ defined contribution pension scheme on the A and B brackets, amounting to 1% for the A bracket and 6% for the B bracket of the compensation without the beneficiary's participation;</li> <li>■ estimated annual pension as of December 31, 2017: €4,218;</li> <li>■ scheme available to all Group executives who have at least one year's seniority upon their retirement.</li> </ul> <p><u>Defined benefits pension scheme:</u></p> <ul style="list-style-type: none"> <li>■ progressive increase in potential rights in relation to seniority and compensation: potential rights increase each year by 1% in bracket C;</li> <li>■ reference compensation and maximum percentage of income permitted under the supplementary pension scheme: the reference compensation taken into account is the average of the annual compensation collected over the last three years, while benefits are calculated only for the C bracket;</li> <li>■ estimated annual pension as of December 31, 2017: €31,431;</li> <li>■ scheme available to all Group executives who have at least five years' seniority upon their retirement.</li> </ul> <p>Pursuant to Article L. 225-42-1 of the French Code of commerce in the version resulting from Act No. 2015-990 of August 6, 2015, the Board of Directors decided, on July 25, 2016, to subject Mr. Patrick Koller's right to benefit from the defined benefits pension scheme (Article 39 of the French General Tax Code) to the following performance condition which is linked to his annual variable compensation:</p> <ul style="list-style-type: none"> <li>■ in case of 80% or greater achievement of the annual variable compensation targets, a 1% increase in potential rights (restricted to bracket C of the compensation) will be granted for the fiscal year in question;</li> <li>■ in case of 80% or lower achievement of the annual variable compensation targets, the increase in rights will be reduced in proportion to the achievement of the targets (e.g., a target that is 30% achieved will result in a 0.30% increase in potential rights).</li> </ul> <p>This scheme, which was authorized for Mr. Patrick Koller, Chief Executive Officer, by the Board of Directors' decision of July 25, 2016, was approved by the General Meeting of May 30, 2017 (5<sup>th</sup> ordinary business resolution).</p>
Additional defined benefits pension scheme (Article 39 of the French General Tax Code)	No payment made during the fiscal year	<p>This scheme benefits Faurecia's Executive Committee members holding an employment contract (current or suspended) or a term of office in France, having been on the Executive Committee for a minimum term of three consecutive calendar years as of the implementation of this scheme (January 1, 2015) or accession to the Executive Committee.</p> <p>The estimated annual pension as of December 31, 2017 is €332,323.</p> <p>This scheme, which was authorized for Mr. Patrick Koller, Chief Executive Officer, by the Board of Directors' decision of July 25, 2016, was approved by the General Meeting of May 30, 2017 (5<sup>th</sup> ordinary business resolution).</p>

## 1.6 Share buy-back program

### (12<sup>th</sup> RESOLUTION)

This resolution will authorize the Board of Directors to purchase your Company's shares for the following purposes:

- to maintain a liquid market for your Company's shares through an independent investment services provider acting under a liquidity contract;
- to retain the shares and subsequently offer them in the context of external acquisitions;
- to allot shares to employees and executive and non-executive corporate officers of your Company or its affiliates, through the allotment of stock options or performance shares, either as part of their compensation or in respect of their profit sharing entitlement;
- to allot shares upon the exercise of rights attached to securities conferring an entitlement to the allotment of shares in your Company; and
- to cancel shares.

These shares may be purchased by any means, including through block purchases of shares, at times deemed appropriate by the Board of Directors.

The Board of Directors must obtain prior authorization from shareholders at the General Meeting in order to exercise this authority during a public offering initiated by a third party in relation to shares in the Company, until the offer period has ended.

Your Company reserves the right to use options or derivatives within the framework of applicable regulations.

The authorization to be granted to the Board of Directors includes a:

- maximum purchase price (€110);
- a cap on the overall amount that may be appropriated to the buy-back program (€1,428,818,600 based on the Company's capital as of December 31, 2017 in view of the treasury shares held on that date); and
- a cap on the number of shares which may be purchased (10% of your Company's capital on the date of purchase).

This authorization will be granted for a period of 18 months and will bring an end to the authorization granted to the Board of Directors by shareholders at their General Meeting of May 30, 2017 under their eighteenth ordinary resolution.

## 2 Explanatory notes to the extraordinary resolutions

The thirteenth resolution will allow the Board of Directors to reduce the capital by cancelling treasury shares.

Resolution fourteen concerns an authorization to grant performance shares.

Resolution fifteen concerns an amendment to the bylaws.

Lastly, resolutions sixteen and seventeen relate to the plan to convert your Company into a European company.

### 2.1 Cancellation of treasury shares

#### (13<sup>th</sup> RESOLUTION)

This resolution will authorize the Board of Directors to cancel shares in your Company purchased pursuant to the twelfth resolution or under previously authorized share buy-back programs, up to a maximum limit of 10% of the capital stock, and to reduce the capital stock accordingly.

This authorization will be granted for a period of 18 months.

### 2.2 Employee and corporate officer share ownership: authorization to grant performance shares

#### (14<sup>th</sup> RESOLUTION)

Extraordinary resolution fourteen aims to seek authorization to allow your Board of Directors to grant performance shares, free of charge, to Group employees and corporate officers under the terms of Article L. 225-197-1 et seq. of the French Code of commerce. Shares granted under this resolution may be existing or future shares.

This resolution would cancel any unused portion of the current authorization, granted for 26 months by the General Meeting of May 27, 2016 (extraordinary resolution thirteen).

The Meeting of May 27, 2016 authorized your Board of Directors to grant a maximum of 2,000,000 performance shares, the total number of shares awarded to corporate officers not exceeding 10% of this total.

The Board of Directors used this authorization in 2017: based on the decision of July 20, 2017, it granted a maximum of 816,300 shares, including a maximum of 39,400 shares to the Chief Executive Officer.

Given the use made of this resolution in 2016 when 989,945 shares were granted, the authorization granted by the General Meeting of May 27, 2016, was used to grant 1,806,245 shares.

Generally speaking, and not including two plans which were both granted in 2010, a performance share plan has been granted by your Board of Directors every year. To date, nine plans have been granted on the basis of authorizations given by the Meeting:

- two plans in 2010 (Plan No. 1 and Plan No. 2);
- one plan in 2011 (Plan No. 3);
- one plan in 2012 (Plan No. 4);
- one plan in 2013 (Plan No. 5);
- one plan in 2014 (Plan No. 6);
- one plan in 2015 (Plan No. 7);
- one plan in 2016 (Plan No. 8);
- one plan in 2017 (Plan No. 9).

In fact, the condition attached to the 1<sup>st</sup> plan in 2010 was met and the maximum number of shares were vested in beneficiaries in June 2012 (for French tax residents for tax purposes) and in June 2014 (for beneficiaries being tax residents in other countries).

The conditions attached to Plans No. 5 and No. 6 were also met: Plan No. 5 shares vested in their beneficiaries in July 2017; Plans No. 6 and No. 7 shares will not vest until July 2018 and July 2019 respectively.

That was not, however, the case with Plans No. 2 to No. 4; because the conditions set by the Board were not met, no shares were vested in beneficiaries under these three plans.

Plans No. 8 and No. 9 are now in progress.

Under the terms of the new authorization on which you will be asked to vote, the total number of free shares granted would not exceed 2,000,000 (two million), given that this is the maximum number that may be granted for the whole of this authorization period.

The total number of shares that may be granted for free to executive and non-executive corporate officers may not exceed 10% of the aforementioned amount.

The free share grant to the beneficiaries would become permanent at the end of a vesting period whose length would be set by the Board of Directors and that may not be shorter than three years. The General Meeting would authorize the Board of Directors to decide if it wishes to stipulate a lock-up period at the end of the vesting period.

By decision of the Board of Directors, the permanent share grant shall be subject to fulfillment of the following performance conditions:

- Group net income before or after tax and before taking into account any exceptional events. This internal condition is assessed by comparing the net income of the third fiscal year after the grant date of the performance shares against the one as forecasted in the Group's medium-term plan reviewed and approved by the Board of Directors on the grant date of the performance shares; and
- the growth of your Company's net earnings per share assessed between the last fiscal year before the grant date of the performance shares and the 3<sup>rd</sup> fiscal year ended after the grant date of the performance shares. This condition is assessed against the weighted growth of a reference group made up of twelve comparable international automotive suppliers over the same period.

Alternatively, or in addition to the conditions listed above, the Board of Directors may, for certain beneficiaries, set performance conditions with targets that are measured in relation to specific criteria of a quantitative and qualitative nature, assigned to a given Group organization.

This authorization will be granted for a term of 26 months.

## 2.3 Bylaws amendment

### (15<sup>th</sup> RESOLUTION)

You will be asked to extend the term of your Company prematurely for another 99 years as of the date this General Meeting. The purpose of resolution fifteen is then to amend the current Article 5 of the bylaws, under which the term of your Company is due to end on December 31, 2027.

Once approved, this bylaws amendment will apply right from the end of this General Meeting.

## 2.4 Conversion of your Company's form by adopting the form of a European company

### (16<sup>th</sup> AND 17<sup>th</sup> RESOLUTIONS)

The Board of Directors will ask you to decide to convert your Company into a European company (resolution sixteen) and to amend your Company's bylaws accordingly to adapt to this new form (resolution seventeen).

#### Economic aspects

A very high percentage of your Company's sales and those of its subsidiaries are generated in Europe (in 2017, total sales made by your Company and its subsidiaries in Europe stood at €8,500.4 million, or 50.1% of total value added sales).

Some 45,000 employees (around 55,000 employees in total, including temporary staff) located in Europe, out of which around 10,000 employees are located in France, account for approximately half of the Group's headcount.

Your Company's adoption of European company form would reflect its European dimension, its equity interests and its businesses, both in relation to its employees and its customers and partners, would raise its international profile with all stakeholders and would establish a feeling of belonging for employees outside France.

Already adopted by large companies, European company form have the advantage of being based on a uniform structure, recognized within the European Union, in line with the economic reality of your Company, both in terms of its employees and its customers and partners.

Adoption of this form is also part of the transformation of the Group and of its strategy towards an activity with a strong technology dimension.

#### Legal aspects

##### Legal system and conversion procedure

The conversion is primarily governed by the provisions of (EC) Regulation No. 2157/2001 of October 8, 2001, on the statute for a European company (the "Regulation"), the provisions of Council Directive No. 2001/86/EC of October 8, 2001, supplementing the statute for a European company with regard to the involvement of workers (the "Directive") as well as current French legislation and regulations applicable to European companies and, where compatible, those applicable to *sociétés anonymes* (joint-stock corporations).

Your Company meets the conditions required by current legislation for conversion into a European company, insofar as:

- it has capital stock in excess of €120,000;
- your Company has, for more than two years now, directly controlled several subsidiaries in the European Union, including ET Dutch Holdings B.V. (Netherlands), Faurecia Automotive Espana, S.A. (Spain), Faurecia Automotive GmbH (Germany), Faurecia Automotive Belgium (Belgium);
- Ledouble firm, auditor of the conversion, appointed by order of the President of the Nanterre Commercial Court on March 16, 2018, issued a report stating that your Company's net assets are at least equivalent to the capital stock plus reserves that cannot be distributed by law or under the bylaws.

If you approve the plan to convert your Company into a European company, the final conversion of your Company into a European company and its listing in the trade and companies registry can only take place once the procedure relating to the involvement of employees provided for in Articles L. 2351-1 et seq. of the French Labor Code is complete.

In this regard, in accordance with the provisions of the Directive, a Special Negotiating Body (SNB), made up of employee representatives from all of Faurecia's direct or indirect subsidiaries and establishments concerned with their registered office in the European Union or in the European Economic Area is in the process of being set up.

Negotiations may go on for six months from the date on which the SNB is set up.

SNB negotiations on employees' involvement in your Company may end as follows:

- an ad hoc agreement that will determine the set-up, and terms and conditions, of employees' involvement in Faurecia SE;
- in the absence of an agreement, the application of the subsidiary arrangements provided for by the Directive and Articles L. 2353-1 et seq. of the French Labor Code to organize the involvement of employees in the European company.

You are being asked to grant all powers to the Board of Directors to (i) acknowledge the completion of negotiations on the terms and conditions of employee involvement in the European company and to acknowledge, where applicable, of the signing of an agreement for that purpose, (ii) consequently to note that the prerequisite to registering the Company in its new form that is contingent on the completion of negotiations on employee involvement has been fulfilled, and (iii) to carry out the formalities required for registering the Company in the form of a European company.

### *Consequences of the conversion for your Company*

As a European company, your Company will be governed by its bylaws, the Regulation and current French legislation and regulations applicable to European companies and, where compatible, those applicable to *sociétés anonymes* (joint-stock corporations).

The conversion will not result in your Company being wound up, nor in the creation of a new legal entity.

Your Company will retain the company name of "Faurecia" which will be followed by the initials "SE".

The conversion will not change the term of your Company nor its corporate purpose.

The duration of the current fiscal year will not change and financial statements will be prepared for said fiscal year, under the same conditions as before.

Your Company will continue to have a unitary board, in accordance with the option given by the Regulation and so will continue to have a Board of Directors, the composition of which will not change. The terms of office of the Board members, Chairman of the Board of Directors, Chief Executive Officer and the Statutory Auditors and Alternate Statutory Auditors in progress at the time of your Company's conversion into a European company will continue until they are scheduled to end.

All the authorizations and delegations of authority and powers granted to the Board of Directors in its current form as a *société anonyme* (joint-stock corporation) and that are in force on the date on which the conversion of the Company into a

European company is completed shall be, on said date, automatically transferred to the Board of Directors of your Company in its new form as a European company.

Your Company's registered office and head office in its new form as a European company will remain unchanged and will continue to be located in France at 2, rue Hennape, 92000 Nanterre, until the delivery (scheduled for Autumn 2018) of the new global headquarters which is currently being built in Nanterre. In any event, the registered office and head office of your Company cannot be separated, by application of Article L. 229-1 of the French Code of commerce.

### *Amendment of the bylaws*

Draft bylaws for your Company in the form of a European company appear in the appendix to this document, amendments to the current bylaws being underlined. The draft adapts your Company's current bylaws to accommodate the form of a European company and does not take into consideration the bylaws amendment, not relating to this conversion plan, which you are asked to approve under the terms of resolution fifteen described above.

The Regulation provides for a limited number of rules regarding the operation of the European company and largely refers back to domestic legislation on the matter.

Not including adjustments to the wording, as in Article 1, to clarify the background of your Company's incorporation, or to reiterate the rules currently applicable to the *société anonyme* (e.g. the necessity for a Board member being a company to appoint an individual as permanent representative, decisions by the Board being taken at the simple majority of present or represented Board members or the regulated agreements and undertakings regime), the main amendments will aim at reflecting the following rules:

- as of the conversion of your Company into a European company, the quorum for meetings of the Board of Directors will be as follows: half the Board members shall be present or represented (whilst at the moment the quorum is as follows: half the Board members shall be present);
- rules for calculating voting majority at General Meetings of Shareholders shall be amended in accordance with the Regulation. In fact, whilst for a *société anonyme*, an abstention or a blank voting slip are the equivalent of a vote "against" the resolution, in a European company on the other hand, the "votes cast", which are used to calculate the outcome of the vote for a given resolution, do not include votes attached to shares for which a shareholder has not voted or has abstained or has submitted a blank ballot paper or a null and void ballot paper.

### *Consequences of the conversion for shareholders*

The number of shares comprising the capital stock and their par value will remain unchanged. Your Company's shares will still be admitted for trading on the Euronext Paris regulated market.

The conversion will also not affect each shareholder's share in your Company's voting rights. The Company's bylaws on double voting rights will remain unchanged.

Please note that the conversion will increase shareholders' political rights, the Regulation recognizing the right of one or

more shareholders with at least 10% of the subscribed capital stock of the European company to ask for a General Meeting to be convened and for an agenda to be set, this provision not having any equivalent in relation to the *société anonyme* governed by French law. In fact, under the system applicable to a *société anonyme* governed by French law, a request by shareholders for a meeting to be convened supposes recourse to a court-appointed official.

*Consequences of the conversion for employees*

The conversion will not bring about any change in the individual or collective rights of Faurecia's employees or those of its subsidiaries. Relations between individual employees and their employers will continue to be governed by current national rules; collective relations will continue to evolve in line with national rules.

You will find additional information on the plan to convert your Company into a European company as well as on the resolutions that you are being asked to approve, in the draft conversion treaty approved by the Board of Directors on February 15, 2018 (especially available on the Company's internet website) and in the text of the draft resolutions that you have received.

## 2.5 Powers

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**(18<sup>th</sup> RESOLUTION)**

To conclude, the eighteenth resolution concerns the powers to be given to complete formalities relating to the General Meeting, particularly filing and publicity formalities.

# Appendix

## Draft bylaws of Faurecia as a European company

European company with a share capital of €966,250,607

Registered office: 2, rue Hennape – 92000 Nanterre (France)

542 005 376 R.C.S. Nanterre

### I General provisions

#### Article 1 Incorporation

The Company was created under the form of a private limited liability company (S.A.R.L.) named "Établissements Bertrand Faure" by means of a private formal agreement dated July 1, 1929. It became a public limited liability company (S.A.) by decision of the extraordinary shareholders' meeting dated March 30, 1954 and has been named "FAURECIA" since a decision of the extraordinary shareholders' meeting dated June 1, 1999 which also approved the contribution through a merger by Ecia-Equipements et Composants pour l'Industrie Automobile of its assets, rights and obligations. It has been converted into a European company (societas europaea) by decision of the extraordinary shareholders' meeting dated May 29, 2018.

In virtue of the preceding, relations between current and future owners of Company shares are governed by national and European provisions applicable to European companies and by these bylaws.

#### Article 2 Company name

The name of the Company is: FAURECIA

In all acts and other documents from the Company, the corporate name shall be preceded or followed by the words "société européenne" or the abbreviation "SE" and the statement of the share capital amount.

#### Article 3 Company's purpose

Faurecia's business purpose is:

- to create, acquire, run, directly or indirectly manage, by acquisition of holdings, by rental or by any other means, in Europe and internationally, all forms of industrial companies, trading companies, and tertiary sector companies;
- to research, obtain, acquire and use patents, licenses processes and trademarks;
- to rent all types of real estate, bare or constructed;

- to provide administrative, financial and technical assistance to affiliated enterprises;
- to run plants and establishments which it owns or may acquire in the future;
- to manufacture, use and/or sell, regardless of form, its own products or those of affiliated enterprises;
- to manufacture and commercialize, by direct or indirect means, all products, accessories or equipment, regardless of their nature, intended for industrial use, and in particular the automobile industry;
- to directly or indirectly participate in all financial, industrial or commercial operations that may relate, directly or indirectly, to any one of the above-mentioned purposes, including but not limited to setting up new companies, making asset contributions, subscribing to or purchasing shares or voting rights, acquiring an interest or holding, mergers, or in any other way.

and, more generally, to conduct any industrial, commercial and financial operations, and operations relating to fixed or unfixed assets, that may relate, directly or indirectly, to any one of the above-mentioned purposes, totally or partially, or to any similar or related purposes, and even to other purposes of a nature to promote the Company's business.

#### Article 4 Registered office

The registered office is 2 rue Hennape Nanterre (92000), France.

The registered office can be transferred under the conditions set down by law.

#### Article 5 Duration

The duration of the Company has been set at 99 years counting from January 1, 1929, unless the Company be dissolved beforehand or unless its duration be extended.

## II Share capital and shares

### Article 6 Share capital

The share capital has been set at nine hundred and sixty-six million two hundred and fifty thousand six hundred and seven euros (€966,250,607). It is divided into one hundred and thirty-eight million thirty-five thousand eight hundred and one (138,035,801) shares, each with a value of seven euros (€7) and fully paid up.

### Article 7 Shares

Shares may be issued in registered or bearer form, at the shareholder's option.

Registered shares are recorded in an individual account as per the terms and conditions provided by the applicable legislative and regulatory provisions.

These individual accounts can be "pure registered share" accounts or "administered registered share" accounts, at the shareholder's option.

Share ownership is established either via share registration in an account opened in the name of the owner(s) with the Company (case of registered shares) or with an accredited broker (case of bearer shares).

### Article 8 Free transfer

Shares are freely negotiable.

### Article 9 Rights attached to shares

Each share entitles the holder to an ownership interest in the business assets, in the sharing of profits and of liquidation surpluses, in proportion to the number of shares existing.

All shares composing the share capital, now or in the future, shall always be grouped together as regards fiscal charges. Consequently, any taxes or similar which, for whatever reason could, subsequent to a reimbursement of the capital of these shares, become due in the case of just some of them, either during the lifetime of the Company or on dissolving the Company, shall be apportioned over all the shares making up the share capital during said reimbursement(s), in such a way that all present or future shares give their holders, following adjustment for any par, non-redeemed value of shares and for different share categories, the same advantages and entitlement to receive the same net amount.

Whenever it is necessary to possess several shares to exercise a right, shares held individually or in a number below the requisite number do not entitle their holder to any right against the Company, it being up to the shareholder in such a case to personally seek to collect or group together the requisite number of shares.

### Article 10 Contribution

Amounts outstanding on shares to be paid up in cash are called up by the Board of Directors.

The amounts called up are notified to the shareholders through the publication of a notice to this effect fifteen (15) clear days beforehand in the BALO.

Any shareholder failing to pay amounts due on time in relation to shares of which he is the owner shall automatically and without any formal notice needing to be served, owe the Company a late-payment penalty calculated day by day from the due date equal to the current official rate applied to commercial affairs to which 3 points are added, without prejudicing any forced execution measures provided for by law.

## III Board of Directors – Advisors

### Article 11 Composition of the Board

The Company is managed by a Board of Directors comprising at least three members and a maximum of fifteen members, excluding the Board members appointed in application of Article L. 225-27-1 of the French Code of commerce.

A legal person may be appointed as Board member but shall, under the conditions provided for by law, appoint a natural person who will be its permanent representative at the Board of Directors.

Each Board member must own at least 20 shares for the entire duration of his term of office.

Board members are appointed for a term of 4 years, which can be renewed without limit.

The number of Board members acting in their own capacity or as permanent representatives of a legal entity who are over 70 years old must not exceed one-third of the sitting Board

members, as determined, and entering into effect, during the annual ordinary shareholders' meeting.

Where that proportion is exceeded, the oldest Board member is automatically considered to have resigned on closure of the first ordinary shareholders' meeting held after the date when such proportion was exceeded.

### Article 12 Board members representing employees

Furthermore, pursuant to Article L. 225-27-1 of the French Code of commerce, the Board of Directors includes two Board members representing Group employees. Should the number of Board members appointed by the shareholders' meeting become less than thirteen, the number of Board members representing employees could be reduced to one when the current mandate for Board members representing employees expires.

The mandate for Board members representing employees has a duration of 4 years.

Should no Board member represent employees for any reason, the vacant position will be filled in accordance with the conditions provided for in Article L. 225-34 of the French Code of commerce.

By way of exception to the rule defined in Article 11 of these bylaws for Board members appointed by the shareholders' meeting, Board members representing employees are not required to hold a minimum number of shares.

Board members representing employees are appointed according to the following procedures:

- (i) one is appointed by the union organization obtaining the most votes in the first round of the elections mentioned in Articles L. 2122-1 and L. 2122-4 of the French Labour Code in France;
- (ii) the other is appointed by the European council for the representation of employees established pursuant to Article L. 2352-16 of the French Labor Code or, failing that, Article L. 2353-1 of the said Code.

The Board members appointed must have held an employment contract with the Company or one of its direct or indirect subsidiaries, with its head office in France, for at least two years.

By exception, the Board member appointed by the European council for the representation of employees must hold an employment contract with the Company or one of its direct or indirect subsidiaries, with its head office in France or abroad.

### Article 13 Advisors

The ordinary shareholders' meeting can appoint one or several advisors, who may or may not be shareholders.

The duties of the advisors are as follows:

- advise the Board of Directors and the Company;
- make sure these bylaws are applied;
- audit the accounts, making any relevant observations in the course of the annual ordinary shareholders' meeting.

Their term of office shall not exceed six (6) years.

No person can be appointed advisor if he is older than seventy (70).

In the event of a death, resignation or revocation, the Board of Directors can, between two shareholders' meetings, make provisional appointments. These appointments shall be submitted for ratification at the next shareholders' meeting.

The advisors participate in Board of Directors' meetings and shareholders' meeting solely in a non-voting advisory capacity; under no circumstances shall they concern themselves with Company management.

### Article 14 Meeting of the Board of Directors

Board members can be convened to Board of Directors meetings by any means, even orally.

Board of Directors meetings take place either at the registered office or at any other place given in the notice of meeting.

The Board of Directors may validly deliberate when at least half of its members are present or represented.

Decisions are made at a simple majority of the members present or represented; in the event of a tie vote, the Chairman of the meeting has the casting vote.

The Board of Directors' internal rules may provide that Board members attending meetings by videoconference or other forms of electronic communication shall be deemed present for quorum and majority purposes, in accordance with the limitations and terms and conditions set out in the applicable laws and regulations.

Copies or minutes of decisions taken by the Board of Directors can be validly certified by the Chairman of the Board of Directors, the CEO, a director temporarily acting as Chairman, or any duly accredited proxy.

### Article 15 Powers of the Board

The Board of Directors determines the guidelines governing the Company's activity and oversees their application. Subject to the powers explicitly attributed to shareholder's meetings and within the limits of the business purpose, the Board considers any questions affecting the proper operation of the Company, and Board decisions settle matters concerning it. The Board of Directors shall meet at least once a quarter.

In the relationships with third parties, the Company is bound even by acts of the Board of Directors that go beyond the business purpose, unless the Company proves that the third party knew that said act was beyond the business purpose, or that he could not ignore it due to the surrounding circumstances.

The Board of Directors runs any audits and verifications it considers necessary.

The Board of Directors may, within the limit of a total amount that it determines, authorize the CEO to issue guarantees, endorsements or sureties on behalf of the Company.

Likewise, related party agreements are subject to prior authorization by the Board of Directors, under the conditions specified in Article 23 below.

If need be, the Board of Directors may specify in its internal rules, in accordance with the legal and regulatory provisions and with the present bylaws, the procedures for exercising the powers and functions of the Board of Directors, the Chairman and the CEO, the operating rules of the committees set up by the Board of Directors and the articulation of these attributions and functions between these different bodies.

The Company Chairman or CEO must provide each board member with all information and documents he requires to successfully perform his duties.

## Article 16 Compensation of Board members

Board members are entitled to a fixed annual compensation consisting in attendance fees. This amount, charged to the general expenses line item, is determined by an ordinary shareholders' meeting, and remains in force until otherwise decided by said meeting.

The Board of Directors apportions attendance fees among its members in whatever way it considers appropriate.

## Article 17 Chairman of the Board

The Board of Directors elects a Chairman from amongst its members; this must be a physical person.

The Chairman of the Board of Directors organizes and directs the Board's work, and reports thereon to the shareholders at shareholders' meetings. He ensures the proper functioning of the Company's bodies and ensures, in particular, that the directors are able to carry out their duties.

The duties of the Chairman of the Board of Directors automatically terminate on closure of the first shareholders' meeting held once he is over the age of 70.

## Article 18 Methods for exercising general management

The Board of Directors decides how the general management of the Company is to be carried out, said management done under its responsibility by the Chairman of the Board or by another physical person appointed by the Board, bearing the title of Chief Executive Officer ("CEO").

Where the Board of Directors decides that the Company's general management is to be done by the Chairman of the Board of Directors, this decision applies for the Chairman's remaining term, unless he be revoked.

## Article 19 Chief Executive Officer

The CEO or Chairman responsible for general management of the Company is entrusted with far-reaching powers to act on behalf of the Company in all circumstances. He exercises these powers within the limits of the business purpose and subject

to the powers explicitly attributed by law to shareholder's meetings and the Board of Directors.

He represents the Company in its relationship with third parties. The Company is bound even by acts of the CEO that go beyond the business purpose, unless the Company proves that the third party knew that said act was beyond the business purpose, or that he could not ignore it due to the surrounding circumstances.

The duties of the CEO or the Chairman in charge of general management automatically terminate on closure of the first shareholders' meeting held after he is over the age of 70.

## Article 20 Appointment of deputy Chief Executive Officers

Upon a proposal from the CEO or the Chairman in charge of general management, the Board of Directors can appoint one or more physical persons bearing the title of "deputy Chief Executive Officers" for the purpose of assisting the CEO.

The maximum number of deputy Chief Executive Officers is set at five (5).

On agreement with the CEO or the Chairman in charge of general management, the Board of Directors establishes the scope and duration of powers entrusted to each deputy Chief Executive Officer.

As regards relationships with third parties, deputy Chief Executive Officers have the same powers as the CEO.

## Article 21 Termination of duties of deputy Chief Executive Officers

In the event of the CEO or Chairman in charge of general management ceasing to, or being prevented from, performing his duties, the deputy Chief Executive Officers retain their posts and duties until a new CEO is appointed, unless the Board of Directors decides otherwise.

The duties of the deputy Chief Executive Officer(s) automatically terminate on closure of the first shareholders' meeting held once he/they is/are over the age of 70.

## IV Company auditing

### Article 22 Statutory Auditors

The Company is audited by one or more Statutory Auditors in accordance with the applicable law.

### Article 23 Related parties agreement

Any agreement referred to in Article L. 225-38 of the French Code of commerce entered into directly or indirectly or through an intermediary between the Company and its CEO, one of its deputy Chief Executive Officers, one of its Board members, one of its shareholders holding a fraction of voting rights greater than 10% or, if a corporate shareholder, the company controlling such shareholder under the meaning of

Article L. 233-3 of the French Code of commerce, must be submitted to prior authorization by the Board of Directors.

Likewise for agreements in which one of the persons referred to in the previous paragraph has an indirect interest.

Agreements between the Company and another undertaking are also subject to prior authorization by the Board of Directors if the CEO, one of the deputy Chief Executive Officers or one of the Board members of the Company is the owner, a fully liable partner, manager, director, board member, Supervisory Board member or, in general, a person in any way involved in the management of that undertaking.

The provisions of this Article are not applicable to agreements referred to in Article L. 225-39 of the French Code of commerce.

## V Shareholders' meetings

### Article 24 Shareholders meetings: convening – attendance – vote

Shareholders' meetings are called, take place, deliberate and vote in accordance with legal provisions which are applicable to European companies.

Said meetings take place in the registered office and any other place given in the notice of meeting.

The right to participate in shareholders' meetings shall be substantiated in accordance with applicable regulations.

Subject to a decision to this effect being taken by the Board of Directors when convening the general meeting, shareholders may also participate and vote at general meetings by videoconference or any other means of telecommunication enabling positive identification, under the conditions and modalities provided for by law.

The voting right belongs to the usufructuary (*usufruitier*) in all general, extraordinary or special shareholders' meetings.

A double voting right is attached to all shares paid up in full, registered in the name of the same shareholder in the shareholders' register of the Company for at least two (2)

years. Moreover, in the event of share capital increase by incorporation of reserves, profits or premiums on shares, a double voting right is attached, once issued, to registered shares allocated without charge to a shareholder with previously existing shares for which he benefits from the same right.

Aside from in the cases provided for by law, any shares converted to bearer form or whose ownership is transferred shall lose the associated double voting right.

### Article 25 Shareholders meetings: quorum – majority – tenure

Extraordinary and Ordinary General Meetings, voting under quorum and majority conditions provided for by the respective conditions applicable to them, exercise the powers granted to them by law.

If the Board of Directors decides, in accordance with Article 24 of the bylaws, that shareholders can participate and vote by videoconference or any other means of telecommunication enabling positive identification, said shareholders are considered present when calculating the majority quorum.

## VI Financial statements and allocation of earnings

### Article 26 Financial year

The Company's business year commences on the 1<sup>st</sup> of January and ends on the 31<sup>st</sup> of December.

### Article 27 Distributable profit

Distributable profit consists in the profits of the business year, minus losses carried forward from previous years and amounts

used to fund the legal or statutory reserves, plus profits carried forward from previous years.

From this profit, the shareholders' meeting decides the amount to allocate to shareholders as dividends, or withholds any amount it considers appropriate to fund optional, ordinary or extraordinary reserve accounts or the profits carried forward account.

Except for the case of share capital reduction, no funds can be distributed to shareholders if the Company's own funds

are, or would be, as a result of the distribution, less than the share capital amount plus the reserve amount which cannot be distributed due to legal or statutory constraints.

The shareholders' meeting can decide to distribute funds taken from the optional reserves either as a new dividend or as a supplement to an existing dividend, or as an exceptional dividend; in this case, the shareholders' meeting decision shall explicitly name the reserve accounts from which said funds are to be taken. However, dividends shall, as a priority, be taken from the distributable profit of the business year.

The ordinary shareholders' meeting, voting on the accounts for the closed business year may grant, to each shareholder, an option to receive full or partial payment of the dividend or interim dividends in the form of shares or cash.

Losses, if any, and subsequent to the approval of the annual accounts by the shareholders' meeting, are written to a separate account to be set off against profits of future business years until exhaustion.

## VII Dissolution – Liquidation

### Article 28 Liquidation

At the time of the Company's expiration or in the event of early dissolution, the shareholders' meeting determines the liquidation procedure and appoints one of several liquidators whose powers it determines, said liquidators performing their duties as per the applicable law.

## VIII Disputes

### Article 29 Disputes

Any disputes that may arise during the Company's existence or at the time of its liquidation, either between the shareholders and the Company or between the shareholders themselves, concerning the interpretation or execution of these bylaws, or generally, concerning business matters, shall be referred to the jurisdiction of the competent courts of the place of the registered office.

To this end, in the event of a dispute, shareholders must elect a domicile within the jurisdiction of the competent court of the place of the registered office, and all writs and notifications shall be validly delivered to this domicile.

In the event of failure to elect a domicile, writs and notifications shall be validly delivered to the office of the *Procureur de la République* (Deputy Attorney-General) attached to the *Tribunal de Grande Instance* of the place of the registered office.

## IX Identification of share owners

### Article 30 Identification of share owners

The Company is entitled to request at any time the central securities depository managing the account for the issuing of shares to identify the owners of shares granting immediate

or future voting rights at Company shareholders' meetings, as well as information concerning the quantity of securities held by each shareholder and, if applicable, any restrictions applicable to said securities.

## X Statutory obligation to declare crossing ownership thresholds

### Article 31 Threshold crossing

In addition to the obligations for notifying thresholds provided for by law, any person or legal entity acting alone or in concert within the meaning of Article L. 233-10 of the French Commercial Code who comes to own or to cease to own a number of shares representing 2% or more of the share capital or voting rights or any further multiple thereof, including over and above the legal thresholds, is required to notify the Company by recorded delivery mail of the total number of shares and voting rights held no later than four business days after occurrence.

Any shareholder failing to declare ownership as required above shall be deprived of voting rights for the non-declared fraction if one or several shareholders present or represented at a shareholders' meeting, and collectively holding a share capital fraction (or voting rights) of at least 2%, make a request to this effect, logged in the minutes of the shareholders' meeting.

This measure completes the legal measure of Article L. 233-7 of the French Code of commerce regarding mandatory declarations on crossing share ownership thresholds.

# Text of the resolutions

## Ordinary resolutions

### Resolution one

#### Approval of the financial statements for the fiscal year ending December 31, 2017 – Approval of non-tax-deductible expenses and costs,

The General Meeting, after having read the reports by the Board of Directors and by the Statutory Auditors on the parent company financial statements as at December 31, 2017, approves these financial statements, as presented which show a profit of € 94,364,262.41.

The General Meeting particularly approves the total amount of € 136,282.35 for expenses and costs listed in 4 of Article 39 of the French General Tax Code, which corresponds to the non-deductible portion of the leases of passenger vehicles, and the corresponding tax which amounted to €46,922.01

### Resolution two

#### Approval of the consolidated financial statements for the fiscal year ending December 31, 2017

The General Meeting, after having read the reports by the Board of Directors and by the Statutory Auditors on the consolidated financial statements as at December 31, 2017, approves these financial statements, as presented, with a net profit (Group share) of € 610.2 million.

### Resolution three

#### Appropriation of income for the fiscal year, dividend

The General Meeting, on proposal of the Board of Directors, decides to appropriate the income for the fiscal year ending December 31, 2017 as follows:

Origin	
■ Profit for the fiscal year	€94,364,262.41
■ Retained earnings	€1,227,485,803.32
<b>TOTAL TO BE APPROPRIATED</b>	<b>€1,321,850,065.73</b>
Appropriation	
■ Dividends	€151,839,381.10
■ Retained earnings	€1,170,010,684.63
<b>TOTAL APPROPRIATED</b>	<b>€1,321,850,065.73</b>

The General Meeting acknowledges that the total gross dividend per share is set as € 1.10.

When dividends are paid to private individuals resident for tax purposes in France, they are subject to a single 12.8% flat-rate levy on the gross dividend (Article 200 A of the French General Tax Code), or, optionally, to income tax on a sliding scale after a 40% tax allowance (Articles 200 A, 2. and 158-3 1° of the French General Tax Code). This option must be exercised when the income tax return is filed and, at the latest, before the deadline for the filing of said return. Dividends are also subject to social security contributions at a rate of 17.2%.

If the number of shares giving rights to dividend varies from the 138,035,801 shares representing the capital stock on December 31, 2017, the total amount of the dividend will be adjusted accordingly and the amount of the retained earnings account will be set on the basis of the dividend actually payable.

The dividend will be paid out on June 5, 2018.

The ex-coupon date will be June 1, 2018.

In accordance with the provisions of Article 243 bis of the French General Tax Code, the General Meeting acknowledges that it was reminded that over the last three fiscal years, dividends and income were distributed as follows:

For the fiscal year	Income eligible for reduction		Income not eligible for reduction
	Dividends	Other distributed income	
2014	€43,406,583.50*, i.e. €0.35 per share	–	–
2015	€89,274,690.70*, i.e. €0.65 per share	–	–
2016	€124,232,220.90*, i.e. €0.90 per share	–	–

\* This amount includes the amount of the dividend corresponding to treasury shares held by the Company not paid and allocated to the retained earnings account.

## Resolution four

### **Statutory Auditors' special report on related-party agreements and undertakings – Statement of absence of new agreement**

The General Meeting, after having read the Statutory Auditors' special report stating that there was no new agreement like those referred to in Articles L. 225-38 et seq. of the French Code of commerce, unconditionally acknowledges this point.

## Resolution five

### **Ratification of the temporary appointment of Valérie Landon as Board member**

The General Meeting ratifies the appointment, which was made on a temporary basis by the Board of Directors at its meeting of October 12, 2017, of Valérie Landon as Board member to replace Amparo Moraleda, who resigned.

Consequently, Valérie Landon shall exercise her duties for the remainder of the term of Amparo Moraleda's corporate office, i.e. until the end of the meeting convened in 2021 to approve the financial statements for the past fiscal year.

## Resolution six

### **Amount of attendance fees allocated to the members of the Board of Directors**

The General Meeting decides to increase the annual total attendance fees allocated to the Board of Directors from €600,000 to €700,000.

This decision, which applies to the fiscal year in progress, shall be maintained until a new decision is made.

## Resolution seven

### **Approval of the principles and criteria used to determine, allocate and award the compensation of the Chairman of the Board of Directors**

The General Meeting, which was consulted in accordance with Article L. 225-37-2 of the French Code of commerce, approves the principles and criteria used to determine, allocate and award the elements of the total compensation and benefits that may be awarded to the Chairman of the Board of Directors on account of his corporate office, as detailed in the report stipulated in the last paragraph of Article L. 225-37 of the French Code of commerce, presented in the explanatory notes to the resolutions.

## Resolution eight

### **Approval of the principles and criteria used to determine, allocate and award the compensation of the Chief Executive Officer**

The General Meeting, consulted in accordance with Article L. 225-37-2 of the French Code of commerce, approves the principles and criteria used to determine, allocate and award the elements of the total compensation and benefits that may be awarded to the Chief Executive Officer on account of his corporate office, as detailed in the report stipulated in the last paragraph of Article L. 225-37 of the French Code of commerce, presented in the explanatory notes to the resolutions.

## Resolution nine

### **Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Yann Delabrière, Chairman of the Board of Directors until May 30, 2017**

The General Meeting, acting in accordance with Article L. 225-100, paragraph II of the French Code of commerce, approves the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for the past fiscal year on account of his corporate office to Yann Delabrière, Chairman of the Board of Directors until May 30, 2017, as presented in the explanatory notes to the resolutions.

## Resolution ten

### **Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Michel de Rosen, Chairman of the Board of Directors since May 30, 2017**

The General Meeting, acting in accordance with Article L. 225-100, paragraph II of the French Code of commerce, approves the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for the past fiscal year on account of his corporate office to Michel de Rosen, Chairman of the Board of Directors since May 30, 2017, as presented in the explanatory notes to the resolutions.

## Resolution eleven

### **Approval of the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for past fiscal year to Patrick Koller, Chief Executive Officer**

The General Meeting, acting in accordance with Article L. 225-100, paragraph II of the French Code of commerce, approves the fixed, variable and exceptional elements comprising the total compensation and all benefits paid or granted for the past fiscal year on account of his corporate office to Patrick Koller, Chief Executive Officer, as presented in the explanatory notes to the resolutions.

## Resolution twelve

### **Authorization to the Board of Directors aiming to allow the Company to buy back its own shares pursuant to Article L. 225-209 of the French Code of commerce, duration of authorization, purposes, terms and conditions, ceiling, suspension during public offerings**

The General Meeting, after having read the report by the Board of Directors, authorizes the latter, for a period of eighteen months, in accordance with Articles L. 225-209 et seq. of the French Code of commerce, to purchase company shares, in one or several installments, at such times that it deems appropriate, capped at 10% of the total number of shares in the Company's capital stock, adjusted to take into account any possible increase or decrease in the share capital that may occur during the program.

This authorization terminates the authorization granted to the Board of Directors by the General Meeting of May 30, 2017 (ordinary resolution eighteen).

Acquisitions are authorized in order to:

- support the secondary market or the liquidity of Faurecia shares, through an investment service provider under a liquidity contract, in accordance with the AMAFI (French association of stock markets) Code of Ethics, as allowed by regulations, with the stipulation that in this context, the number of shares used to calculate the aforementioned cap corresponds to the number of shares purchased, less the number of shares resold;
- retain the shares purchased and use these shares for exchange or payment at a later stage, as part of any possible external growth transactions;
- hedge stock option plans and/or free grant of shares plans (or similar plans) to the benefit of employees and/or Group corporate officers, as well as all allocations of shares as part of a group or company savings plan (or similar plan), under a profit-sharing plan and or any other form of allocation

of shares to the benefit of the Group employees and/or corporate officers;

- hedge securities giving access to the allocation of Company shares subject to the regulations in force;
- cancel the shares acquired, if applicable, in accordance with the current or future authorization of an Extraordinary General Meeting.

Such shares may be purchased by any means, including by acquiring blocks of shares, and at such times deemed appropriate by the Board of Directors.

The Board of Directors may not, without the prior authorization of the General Meeting, use this authorization during a public offering launched by a third party, involving company shares, until the end of the offering.

The Company reserves the right to use optional mechanisms or derivatives subject to the applicable regulations.

The maximum purchase price per share is set at €110 (one hundred and ten). In the event of transactions affecting the capital stock, in particular a division of shares, a reverse stock split or allocation of free shares, the aforementioned amount will be adjusted in the same proportions (multiplication coefficient equal to the ratio of the number of company shares prior to the transaction to the number of shares after the transaction).

On this basis, and for information only, the maximum amount, which the Company would pay, assuming a maximum purchase price of €110 (one hundred and ten), would amount to € 1,428,818,600 on the basis of the capital stock on December 31, 2017 (consisting of 138,035,801 shares), taking into account the 814,320 company treasury shares on this date.

The General Meeting grants full powers to the Board of Directors, with a sub-delegation option in accordance with legal provisions, to carry out these transactions, set the conditions and procedures thereof, enter into all agreements and carry out all of the required formalities.

## Extraordinary resolutions

### Resolution thirteen

#### **Authorization to the Board of Directors in order to cancel the shares bought back by the Company pursuant to Article L. 225-209 of the French Code of commerce, duration of authorization, ceiling**

After having read the report by the Board of Directors and the Statutory Auditors' report, the General Meeting:

- 1) authorizes the Board of Directors to cancel, according to its own decisions, in one or more transactions, and capped at 10% of the capital stock calculated on the date of cancellation decision, less any shares canceled during the previous 24 months, shares held by the Company, or which

the Company may hold further to buy back transactions carried out pursuant to Article L. 225-209 of the French Code of commerce, and to reduce the capital stock in accordance with the applicable laws and regulations;

- 2) sets the validity of this authorization as eighteen months from this General Meeting;
- 3) grants full powers to the Board of Directors, with a sub-delegation option in accordance with legal provisions, to carry out all transactions required for such cancellation and the corresponding reductions in the share capital, amend the bylaws of the Company accordingly and carry out all of the required formalities.

## Resolution fourteen

**Authorization to the Board of Directors in order to grant for free existing and/or future shares to employees and/or certain corporate officers of the Company or affiliated companies, waiver by the shareholders of their preferential subscription right, duration of the authorization, ceiling, duration of the vesting period, particularly in the event of disability,**

After having read the report by the Board of Directors and the Statutory Auditors' special report, the General Meeting authorizes the Board of Directors to grant, in one or more transactions and pursuant to Articles L. 225-197-1 and L. 225-197-2 of the French Code of commerce, existing or future ordinary company shares to:

- employees of the Company or companies that are directly or indirectly affiliated with it within the meaning of Article L. 225-197-2 of the French Code of commerce;
- and/or corporate officers who meet the criteria set by Article L. 225-197-1 of the French Code of commerce.

The total number of shares granted for free may not exceed 2,000,000 (two million) shares.

The total number of shares that may be granted for free to the executive and non-executive corporate officers may not exceed 10% of the aforementioned number.

The free share grant to the beneficiaries shall become permanent at the end of a vesting period whose length shall be set by the Board of Directors and that may not be shorter than three years. The General Meeting authorizes the Board of Directors to decide if it wishes to stipulate a lock-up obligation at the end of the vesting period.

Notwithstanding, the permanent share grant shall occur before the end of the vesting period in case of disability of the beneficiary corresponding to the classification in the second and third categories stipulated in Article L. 341-4 of the French Social Security Code.

The permanent share grant by virtue of this authorization will necessarily be subject to the fulfillment of one or several performance conditions that the Board of Directors will determine.

All powers are granted to the Board of Directors for the purposes of:

- setting the terms and conditions that apply to the grants, especially the performance conditions, recording their fulfillment;
- determining the identity of the beneficiaries and the number of shares granted to each of them;
- where applicable:
  - recording the existence of sufficient reserves and upon each grant transferring to the unavailable reserve account the sums needed to pay up the new shares that are to be granted,
  - when the time comes, recording the capital increase(s) through capitalization of reserves, premiums or profits resulting from the issue of new shares that are permanently granted, setting the dividend date of the future shares, amending the bylaws accordingly, and, more broadly, carrying out all the required actions and formalities,

- acquiring the shares needed as part of the share buy-back program and allocating them to the share grant plan applying to existing shares,
- determining the repercussions for the beneficiaries' rights of transactions changing the capital stock performed during the vesting period and if necessary, adjusting the beneficiaries' rights,
- deciding whether to set a lock-up obligation at the end of the vesting period and, where applicable, setting its duration and taking all steps needed to ensure that the beneficiaries abide by it,
- and more broadly, acting within the law to take all actions that the implementation of this authorization requires.

This authorization automatically constitutes a waiver by the shareholders of their preferential subscription right to new shares issued through capitalization of reserves, premiums or profits.

It is granted for a period of twenty-six months as of the date of this Meeting. Where applicable, it automatically invalidates any prior authorization with the same purpose, in the amount of the unused portion.

## Resolution fifteen

**Extension of the duration of the Company and modification of the bylaws accordingly**

The General Meeting, after having read the report by the Board of Directors, decides to extend the duration of the Company for a duration of 99 years starting from the present General Meeting, until May 28, 2117, except in the event of early dissolution or extension decided by a shareholders' Extraordinary General Meeting and to add accordingly a second paragraph to Article 5 of the bylaws drafted as follows, the rest of the Article remaining unchanged:

*"The duration of the Company was extended until May 28, 2117 by the Extraordinary General Meeting dated May 29, 2018."*

## Resolution sixteen

**Approval of the conversion of the Company into a European company with a Board of Directors**

The General Meeting, after having read:

- the treaty to convert the Company into a European company drafted by the Board of Directors and dated February 15, 2018, and filed at the Registry of the Nanterre Commercial Court on March 12, 2018;
- the report by the Board of Directors in the form of explanatory notes to the resolutions explaining and justifying the legal and economic aspects of the conversion and outlining the consequences for the shareholders and employees of the adoption of the form of a European company;
- the report by Ledouble firm, auditor of the conversion, appointed by order of the President of the Nanterre Commercial Court dated March 16, 2018.

After noting that the Company has fulfilled the criteria set forth in the provisions of Council Regulation (EC) No. 2157/2001 of October 8, 2001, on the Statute for a European company, and particularly those referred to in Articles 2§4 and 37 of said regulation, and the criteria of Article L. 225-245-1 of the French Code of commerce on the conversion of a public limited company into a European company.

And after noting and confirming as appropriate:

- that the Company's conversion into a European company shall result in neither the winding up of the Company nor the creation of a new legal entity;
- that the Company name after the conversion shall be followed by the words "societas europaea" or the abbreviation "SE";
- that the duration of the Company, its purpose and its registered office shall not change;
- that the Company's capital stock, number of shares comprising it and their par value shall not change; that the Company's shares shall continue to be admitted to trading on the Euronext Paris regulated market;
- that the length of the fiscal year in progress shall not change due to the adoption of the form of European company and that the financial statements of this fiscal year shall be prepared, presented and audited in accordance with the bylaws of the Company in its new form and the provisions of the French Code of commerce on European companies;
- that the terms of office of the Board members, Statutory Auditors and Alternate Statutory Auditors in progress at the time of the Company's conversion into a European company shall continue until they are scheduled to end;
- that all the authorizations and delegations of authority and powers that have been and will be granted to the Board of Directors in its form of *société anonyme* (joint-stock corporation) by all Company General Meetings and that are in force on the date on which the conversion of the Company into a European company is completed shall be, on said date, automatically transferred to the Board of Directors of the Company in its form of European company.

After having noted that, pursuant to Article 12§2 of the aforementioned regulation, the Company will not be registered as a European company until the procedure regarding employee involvement, as stipulated in Articles L. 2351-1 et seq. of the French Labor Code, can be completed, and that these negotiations may result in (i) a written agreement setting the terms and conditions of employee involvement in the European company, or (ii) the enforcement of additional

provisions on the European company works council stipulated in Articles L. 2353-1 et seq. of the French Labor Code when, at the end of the negotiation period stipulated in Article L. 2352-9 of said code, no agreement has been established.

Approves the conversion of the Company's corporate form into a European company with a Board of Directors, approves the terms and conditions of the Company's conversion plan adopted by the Board of Directors, and notes that this conversion shall take effect upon registration of the Company in its new form in the Nanterre Trade and Companies Register, which shall occur following negotiations on employee involvement in the European company.

The General Meeting grants all powers to the Board of Directors to (i) acknowledge the completion of negotiations on the terms and conditions of employee involvement in the European company and to acknowledge, where applicable, of the signature of an agreement for that purpose, (ii) consequently note that the prerequisite to registering the Company in its new form that is contingent on the completion of said negotiations has been fulfilled, and (iii) carry out the formalities required for registering the Company in the form of a European company.

## Resolution seventeen

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### **Adoption of the Company's bylaws in its new legal form of European company**

After having read the conversion treaty, the report by the Board of Directors in the form of explanatory notes to the resolutions and the draft bylaws of the Company in the form of a European company, the General Meeting, subject to the adoption of the previous resolution, adopts article by article and then in its entirety the text of the bylaws of the Company in its new form of European company.

These bylaws, a copy of which is appended to the minutes of this meeting, shall take effect upon the permanent conversion of the Company into a European company, that is, upon Faurecia's registration as a European company in the Nanterre Trade and Companies Register.

## Resolution eighteen

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### **Powers for formalities**

The General Meeting grants full powers to the holder of an original version, copy or extract of this report in order to carry out all disclosure or submission formalities required by law.

# Summary of the situation of the Company during fiscal year 2017 <sup>(1)</sup>

## Full-year 2017 results <sup>(2)</sup>

(in € millions)	2016	2017	Change
Sales*	15,613.6	16,962.2	+10.6%**
Operating income	970.2	1,170.3	+20.6%
as % of sales	6.2%	6.9%	+70bps
Net income from continued operations	532.5	714.5	+34.2%
Recurring net cash flow	332.5	435.3	+30.9%
Net debt at the end of the period	341.5	451.5	+32.2%

\* Value-added sales.

\*\* On an organic basis.

All definitions are explained at the end of this summary.

### Strong performance in 2017 with operating margin at 7% of sales in H2

- Strong organic sales growth of 10.6%, 830bps above worldwide automotive production growth (+2.3%, source: IHS Automotive January 2018), to €17.0 billion
- Operating income up 20.6% to €1,170.3 million, representing 6.9% of sales (+70bps yoy); in H2, operating income rose by 21.6% to 7.0% of sales
- Net income from continued operations up 34.2% to €714.5 million
- Recurring net cash flow up 30.9% to €435.3 million
- Solid financial structure with net debt at 0.2x EBITDA at year-end

### 2018 guidance ahead of roadmap

- FY 2018 sales growth of at least +7% (at constant currencies) i.e. at least 500bps above worldwide automotive production growth (+2.0%, source: IHS Automotive January 2018) leading to 2016-2018 CAGR of more than 8% and 2016-2018 average outperformance of more than 600bps (ahead of initial ambitions of +6% and 400bps)
- FY 2018 operating margin above 7.0% of sales (ahead of initial ambition of 7.0%)
- FY 2018 net cash flow above €500 million (confirming initial ambition)
- FY 2018 earnings per share of €5.00 (confirming initial ambition)

### Record order intake

- Three-year rolling order intake (2015-2017) of €62 billion, up €9 billion vs. 2014-2016

(1) Extract of the press release of February 16, 2018. The full press release can be viewed at [www.faurecia.com](http://www.faurecia.com).

(2) Since January 1, 2017, Faurecia reports only value-added sales, which are total sales less monolith sales. Upon application of accounting rule IFRS 5, the assets and liabilities sold as well as net income (loss) from discontinued operations have been isolated in distinct lines in the consolidated balance sheet and in the income statement. The impact of IFRS 5 application concerns only the Automotive Exteriors which was sold on July 29, 2016 and for which the final arbitration took place in October 2017.

## Group operating performance in H2 2017: organic sales up 12.8% and operating income up 22% to 7.0% of sales (+80bps)

Faurecia's value-added sales reached €8,378 million in H2 2017, up 8.9% on a reported basis and up 12.8% on an organic basis, 1,150bps above worldwide automotive production growth (+1.3%, source: IHS Automotive January 2018).

- All Business Groups posted solid organic growth of more than 9% (Interiors posted the highest organic growth at +20.5%).
- All regions significantly outperformed local automotive production growth, including North America that posted

a 1.1% organic growth despite regional automotive production dropped by 7.3% year-on-year.

Faurecia's operating income grew by 21.6% to €584 million; profitability rose by 80bps, to 7.0% of value-added sales.

- All Business Groups posted double-digit increase in operating income.
- All regions posted strong increase in operating income.

## Group operating performance in FY 2017: organic sales up 10.6% and operating income up 21% to 6.9% of sales (+70bps)

Faurecia's value-added sales reached €16,962 million in 2017, up 8.6% on a reported basis and up 10.6% on an organic basis, 830bps above worldwide automotive production growth (+2.3%, source: IHS Automotive January 2018).

- All Business Groups posted solid organic growth of more than 8% (Interiors posted the highest organic growth at +14.8%).
- All regions significantly outperformed local automotive production growth, including North America that posted a 5.6% organic growth despite regional automotive production dropped by 4.0% year-on-year.
- By customer, the most remarkable developments came from Ford (+18% organic), PSA (+17% organic), FCA (+42% organic), Cummins for commercial vehicles (+39% organic), Volvo (+47% organic) and Chinese OEMs (+71% organic).

Change in scope had a net negative effect of €117 million (-0.8%), due to the divestment of the Fountain Inn (USA) plant that occurred in H1 2016.

Change in currencies had a net negative effect of €191 million (-1.2%). By semester, it was a positive effect of €109 million in H1 and a negative effect of €300 million in H2.

Faurecia's operating income grew by 20.6% to €1,170 million; profitability rose by 70bps, to 6.9% of value-added sales.

- All Business Groups posted double-digit increase in operating income.
- All regions posted strong increase in operating income; in Europe and Asia, operating income grew by 20% and 10% respectively while South America confirmed its return to profitability, with a significant upswing of €35 million in operating profit.

## Sales and profitability by region

### Europe

#### (50% OF GROUP SALES): RECORD SALES AND PROFITABILITY

Sales up 8.2% on an organic basis and operating income up 20%, at 6.2% of sales

- Value-added sales totaled €8,500.4 million in 2017, compared to €7,906.6 million in 2016.

They were up 7.5% on a reported basis and up 8.2% on an organic basis, outperforming by 500bps automotive production in Europe (incl. Russia) (+3.2%, source: IHS Automotive January 2018).

Organic growth was driven by PSA (with the successful launches of the new 3008 and 5008 SUVs), Ford, FCA and Volvo as well as the launch at the end of the year of the new complete seats program for the VW group (Audi Q8, VW Touareg, Porsche Cayenne).

- Operating income reached €527.0 million in 2017 (vs. €440.0 million in 2016), representing 6.2% of value-added sales, an increase of 60bps year-on-year, leveraging operational efficiency.

### North America

#### (26% OF GROUP SALES): IMPROVED PERFORMANCE DESPITE TOUGH MARKET CONDITIONS

Sales up 5.6% on an organic basis and operating income up 8%, at 5.8% of sales

- Value-added sales totaled €4,470.2 million in 2017, compared to €4,432.7 million in 2016. They were up 0.8% on a reported basis and up 5.6% on an organic basis, outperforming by 960bps automotive production in North America (-4.0%, source: IHS Automotive January 2018).

Scope had a negative impact of €117 million (-2.6%), resulting from the divestment of the Fountain Inn (USA) plant in H1 2016.

Currencies had an additional negative impact of €92 million (-2.1%), mainly due to the USD vs. the euro, of which a positive effect of €71 million in H1 and a negative effect of €163 million in H2.

Organic growth was driven by Ford (with the complete seat for F-250), VW and Cummins (with the launch of the new "Nitro" technology for commercial vehicles that started in January 2017).

- Operating income reached €257.6 million in 2017 (vs. €239.4 million in 2016), representing 5.8% of value-added sales, an increase of 40bps year-on-year, thanks to improved industrial efficiency.

### Asia

#### (17% OF GROUP SALES, INCL. CHINA REPRESENTING 77% OF THE REGION'S SALES I.E. 13% OF GROUP SALES): OUTSTANDING PERFORMANCE IN CHINA, DRIVEN BY CHINESE OEMS AND SUVs

Sales up 18.1% on an organic basis and operating income up 10%, at 11.6% of sales.

- Value-added sales totaled €2,942.3 million in 2017, compared to €2,557.2 million in 2016. They were up 15.1% on a reported basis and up 18.1% on an organic basis, strongly outperforming automotive production in Asia (+2.7%, source: IHS Automotive January 2018).

Currencies had a negative impact of €78 million (-3.1%), mainly due to the CNY vs. the euro.

In China, organic growth stood at 19.7%, strongly outperforming automotive production (+2.6% source: IHS Automotive January 2018), and value-added sales to Chinese OEMs grew by 69% on an organic basis. Value-added sales in China totaled €2,251 million in 2017 (vs. €1,952 million in 2016), of which Chinese OEMs represented 16% or €355 million (vs. 11% or €218 million in 2016).

- Operating income reached €341.8 million in 2017 (vs. €310.4 million in 2016), representing 11.6% of value-added sales.

### South America

#### (5% OF GROUP SALES): DRAMATIC TURNAROUND IN SALES AND PROFITABILITY

Sales up 51.1% on an organic basis and return to profit with an upswing of €35 million in operating income from a loss of €23 million in 2016 to a profit of €12 million in 2017.

- Value-added sales totaled €788.0 million in 2017, compared to €509.6 million in 2016. They were up 54.6% on a reported basis and up 51.1% on an organic basis, strongly outperforming automotive production in South America (+19.7%, source: IHS Automotive January 2018).

Currencies had a positive impact of €18 million (+3.6%).

- Operating income was a profit of €11.6 million in 2017 (vs. a loss of €23.2 million in 2016), representing 1.5% of value-added sales and a €34.8 million upswing year-on-year.

## Sales and profitability by Business Group

### Seating

#### (42% OF GROUP SALES)

Sales up 9.0% on an organic basis and operating income up 20%, at 5.8% of sales (+60bps).

- Value-added sales totaled €7,132.9 million in 2017, compared to €6,607.4 million in 2016. They were up 8.0% on a reported basis and up 9.0% on an organic basis, outperforming by 670bps worldwide automotive production growth (+2.3%, source: IHS Automotive January 2018).

Organic sales grew by high single-digits in Europe and North America and by double-digits in Asia and South America. Organic growth was mainly driven by sales to PSA in Europe and Ford in North America.

In China, sales grew by 6% on an organic basis. In 2017, two new joint-ventures for the Seating Business Group were signed with Chinese OEMs, Wuling and BYD, that will contribute to future growth.

- Operating income reached €410.9 million in 2017 (vs. €343.7 million in 2016), representing 5.8% of value-added sales, an increase of 60bps year-on-year.

### Interiors

#### (31% OF GROUP SALES)

Sales up 14.8% on an organic basis and operating income up 21%, at 5.6% of sales (+40bps).

- Value-added sales totaled €5,336.1 million in 2017, compared to €4,810.9 million in 2016. They were up 10.9% on a reported basis and up 14.8% on an organic basis, strongly outperforming worldwide automotive production growth (+2.3%, source: IHS Automotive January 2018).

Sales were impacted by a negative scope effect of €117 million (-2.4%), resulting from the divestment of the Fountain Inn (USA) plant in H1 2016.

Organic sales grew by 67% in Asia, boosted by China, and in South America, where they more than doubled. Organic growth was mainly driven by sales to Ford, FCA and Chinese OEMs.

Sales in China more than doubled on an organic basis (+104%). In 2017, a new joint-venture for the Interiors Business Group was signed with Wuling. This will contribute to future growth, along with the consolidation of Coagent, also acquired in 2017.

- Operating income reached €299.7 million in 2017 (vs. €247.9 million in 2016), representing 5.6% of value-added sales, an increase of 40bps year-on-year.

### Clean Mobility

#### (27% OF GROUP SALES)

Sales up 8.3% on an organic basis and operating income up 17%, at 10.2% of sales (+80bps).

- Value-added sales totaled €4,493.2 million in 2017, compared to €4,195.3 million in 2016. They were up 7.1% on a reported basis and up 8.3% on an organic basis, outperforming by 600bps worldwide automotive production growth (+2.3%, source: IHS Automotive January 2018).

Sales to Cummins (+39% year-on-year) continued to be a significant growth driver; commercial vehicle sales rose 41%, now representing 11% of the Clean Mobility Business Group.

In China, sales grew by 6% on an organic basis.

- Operating income reached €459.7 million in 2017 (vs. €393.8 million in 2016), representing 10.2% of value-added sales, a strong increase of 80bps year-on-year.

## Net income from continued operations up 34% to €715 million

Group operating income stood at €1,170.3 million, up 21% compared with €970.2 million in 2016:

- restructuring costs: net charge of €85.0 million vs. a net charge of €86.3 million in 2016;
- other non-recurring operating income and expenses: net charge of €11.2 million vs. a net charge of €19.5 million in 2016;
- amortization of intangible assets acquired in business combinations: net charge of €1.2 million in 2017;
- net financial result: net charge of €131.3 million vs. a net charge of €162.4 million in 2016, which included a charge of €21 million related to the anticipated reimbursement of the 2016 bonds;
- income tax: net charge of €261.8 million vs. a net charge of €189.2 million in 2016, mostly reflecting the increase in income before tax;

- share of net income of associates: profit of €34.6 million vs. a profit of €19.7 million in 2016.

Net income from continued operations was a profit of €714.5 million, up 34% compared with €532.5 million in 2016.

Net result from discontinued operations was a profit of €188.3 million in 2016 (corresponding to the disposal of the Automotive Exteriors business) and a charge of €7.4 million in 2017 (corresponding to a minor adjustment to that disposal).

Net income before minority interests was a profit of €707.1 million, down 2% compared with €720.8 million in 2016.

Minority interests amounted to €96.9 million vs. €83.0 million in 2016.

As a result, consolidated net income (Group share) was a profit of €610.2 million, down 4% compared with €637.8 million in 2016.

## Sound financial structure and strong financial flexibility

EBITDA stood at €1,889.3 million, up 15% compared with €1,639.3 million in 2016.

- Change in working capital requirement (including broadly stable receivables factoring) was an inflow of €213.0 million vs. an inflow of €162.5 million in 2016, reflecting tight control of all items;
- Capital expenditure and capitalized R&D totaled €1,207.5 million vs. €1,044.9 million in 2016, reflecting a higher number of programs starting in 2017;
- Restructuring represented an outflow of €88.3 million vs. an outflow of €63.5 million in 2016;
- Net financial expense was an outflow of €124.5 million vs. an outflow of €132.0 million in 2016, reflecting better financial terms;
- Income tax was an outflow of €286.5 million vs. an outflow of €257.7 million in 2016;
- Other items including cash flow from discontinued operations was an inflow of €39.8 million vs. an inflow of €154.8 million in 2016 (which included cash flow related to the disposal of the Automotive Exteriors business).

Net cash flow stood at €435.3 million vs. €458.5 million in 2016 and recurring net cash flow of €435.3 million was up 31%, compared with €332.5 million in 2016.

Recurring net cash flow improved year-on-year both as a percentage of sales (2.6% of value-added sales in 2017 vs. 2.1% in 2016) and as a percentage of EBITDA (23% in 2017 vs. 20% in 2016).

- Dividend paid (incl. minorities) was an outflow of €186.1 million vs. an outflow of €165.0 million in 2016;

- Share purchase was an outflow of €40.0 million vs. an outflow of €24.8 million in 2016;

- Net financial investments and other cash elements was an outflow of €319.2 million vs. an inflow of €335.6 million in 2016. The 2017 outflow mainly corresponds to the initial investment in Parrot Automotive, the increase from 35% to 51% in the JV for the FCA-Pernambuco plant and the 50.1% stake in Coagent. The 2016 inflow mainly corresponds to the disposal of the Automotive Exteriors business.

At December 31, 2017, the Group's net financial debt stood at €451.5 million vs. €341.5 million at December 31, 2016. It represented 0.2x EBITDA, a stable ratio year-on-year.

Faurecia boasts a sound financial structure with strong financial flexibility:

- over 70% of gross debt secured through bonds with no maturity before 2022;
- strong financial flexibility through an undrawn €1.2 billion syndicated credit facility with maturity June 2021;
- significantly improved terms and conditions through recent refinancing operations;
- Faurecia remains attentive to market opportunities to further strengthen its financial structure.

Faurecia's profitable growth and enhanced cash generation prospects recently led Moody's and Standard & Poor's to improve Faurecia's credit ratings: in October 2017, Moody's raised outlook to Positive and in January 2018, Standard & Poor's assigned BB+ with Stable outlook.

## Record order intake (2015-2017) of €62 billion, up €9 billion

The Group's order intake (3-year rolling 2015-2017) of €62 billion is up €9 billion compared to last year (3-year rolling 2014-2016). This record figure demonstrates Faurecia's capability to attract

new projects and customers (15 new customers in 2017) and increases confidence in profitable growth prospects.

## Acceleration of innovation strategy

In 2017, the Group invested in some important partnerships and acquisitions in order to accelerate the acquisition of new competences and expertise in the fields of Sustainable Mobility and Smart Life on Board, as well as for digital services.

Particularly noteworthy are the acquisition of Parrot Automotive and Coagent (China) in the fields of connectivity and infotainment and that of Hug Engineering for clean solutions for high horsepower engines.

The Group signed technology partnerships with ZF for advanced safety solutions and with Mahle for thermal management in the Cockpit of the Future. The first demonstration of the technologies from these partnerships was on display at the CES show in Las Vegas in January 2018.

Another important partnership was signed with Accenture for digital services and digital transformation.

Since its establishment in 2016, the investment fund Faurecia Ventures invested in seven start-up.

In addition, the Group opened its first Innovation platform in Silicon Valley to accelerate relationships with the local ecosystem of start-up and academic establishments.

The acceleration of the Group's innovation strategy translated into an increase in innovation spent of 23% to €160 million. The number of patent first filings also increased by 35% (from 244 in 2016 to 330 in 2017) to reach a total of 577 filings in 2017, including patent extensions.

## Outlook

In the current environment and in line with the latest IHS forecast, Faurecia expects worldwide automotive production to grow by around 2%\* in 2018 vs. 2017.

Based on this assumption\* and continued momentum in building profitable growth, Faurecia targets for the full-year 2018:

- sales growth of at least +7% (at constant currencies) i.e. at least 500bps above worldwide automotive production growth;
- operating margin above 7% of sales;
- net cash flow of above €500 million;
- earnings per share of €5.00.

These targets exceed the 2018 ambitions that Faurecia announced at its April 2016 Capital Markets Day.

After the Capital Markets Day held in London on June 27, 2017 and focused on Sustainable Mobility, Faurecia will hold a new Capital Markets Day in Paris on May 15, which will focus on Smart Life on Board (Seating and Interiors) with an update on Sustainable Mobility.

\* Main regional automotive production assumptions (PC + LV < 3.5t):

- Europe: at least +2%
- North America: below +1%
- China: at least +2%

2018 currency assumptions:

- USD/€ @ 1.20 on average
- CNY/€ @ 7.80 on average

## Definitions of terms frequently used

### Organic

Variation at constant exchange rates and consolidation scope, including JVs consolidation.

### Value-added sales

Total sales less monoliths sales.

### Order intake

Sum of 3 year order intake.

### Monolith sales

Monolith are components used in catalytic converters for exhaust systems. Monoliths are directly managed by automakers. They are purchased from suppliers designated by them and invoiced to automakers on a pass-through basis. They accordingly generate no industrial value-added.

### Operating income

Operating income is the Faurecia group's principal performance indicator. It corresponds to net income of fully consolidated companies before:

- amortization of intangible assets acquired in business combinations;
- other non-recurring operating income and expense, corresponding to material, unusual and non-recurring items including reorganization expenses and early retirement costs, the impact of exceptional events such as the discontinuation of a business, the closure or sale of an industrial site, disposals of non-operating buildings, impairment losses recorded for property, plant and equipment or intangible assets, as well as other material and unusual losses;

- income on loans, cash investments and marketable securities; Finance costs;

- other financial income and expense, which include the impact of discounting the pension benefit obligation and the return on related plan assets, the ineffective portion of interest rate and currency hedges, changes in value of interest rate and currency instruments for which the hedging relationship does not satisfy the criteria set forth in relationship cannot be demonstrated under IAS 39, and gains and losses on sales of shares in subsidiaries;

- taxes.

### Net cash flow

Net cash from (used in) operating and investing activities less (acquisitions)/disposal of equity interests and businesses (net of cash and cash equivalents), other changes and proceeds from disposal of financial assets.

### Recurring net cash flow

Net cash flow restated for exceptional elements related to the disposal of Automotive Exteriors (mainly receivables factoring) in 2016.

### Net financial debt

Net financial debt is defined as follow: gross financial debt less cash and cash equivalents and derivatives classified under non-current and current assets.

# Composition of the Board of Directors

## Composition of the Board of Directors as of December 31, 2017

Daniel BERNARDINO	Board member representing employees	Robert PEUGEOT	Board member
Éric BOURDAIS DE CHARBONNIERE	Board member	Emmanuel PIOCHE	Board member representing employees
Jean-Baptiste CHASSELOUP DE CHATILLON	Board member	Michel de ROSEN	Chairman of the Board
Jean-Pierre CLAMADIEU	Board member	Bernadette SPINOY	Board member
Odile DESFORGES	Board member	Carlos TAVARES	Board member
Hans-Georg HÄRTER	Board member	The corporate office of Valérie Landon, who was co-opted through a decision by the Board of Directors dated October 12, 2017, will be submitted for ratification during this General Meeting (5 <sup>th</sup> resolution). All disclosures concerning her are detailed below.	
Linda HASENFRATZ	Board member	In addition, during the Board of Directors meeting of February 15, 2018, Jean-Pierre Clamadieu announced his decision to resign from his position as Board member, with effect at the end of this General Meeting.	
Penelope HERSCHER	Board member		
Patrick KOLLER	Board member, Chief Executive Officer		
Valérie LANDON	Board member		
Olivia LARMARAUD	Board member		

## Profile of the Board member whose cooptation is put to the vote

### Valérie Landon

Ms. Valérie Landon is Vice Chairman Investment Banking & Capital Markets at Credit Suisse.

She is an engineering graduate of the Ecole Centrale de Paris.

She began her career in 1985 at Air France. In 1990, she joined Credit Suisse as an investment banker. She rose through the ranks, serving as Head of Investment Banking & Capital Markets for France, Belgium and Luxembourg.

Ms. Valérie Landon, of French nationality, will be 55 years old at the date of the general Meeting.

Ms. Valérie Landon's business address is that of the Company.

### Main position currently held:

- Vice Chairman Investment Banking & Capital Markets at Credit Suisse

### Other current corporate office:

- Member of the Board of Directors of Albioma

### Corporate office held within the last 5 years and which has expired:

- Member of the European Advisory Board of Catalyst (from 2010 to 2016)

Ms. Valérie Landon holds 500 Faurecia shares.

# Request for documents and additional information

(Article R. 225-88 of the French Code of commerce)



To be sent by Thursday,  
May 24, 2018, at the latest to:

Caceis Corporate Trust  
Service Assemblées Générales Centralisées  
14, rue Rouget de Lisle – 92862 Issy-les-Moulineaux Cedex 9, France

I, the undersigned:  Mr.  Ms.

Last name: .....

First name(s): .....

Address: .....

.....

.....

request the documents and information relating to the **Combined General Meeting of May 29, 2018**, as specified in Article R. 225-83 of the French Code of commerce.

Signed in: ....., on : ..... 2018

Signature

Shareholders with **bearer shares** must send a certification of registration in the bearer shares accounts with this request.

In accordance with Article R. 225-88 paragraph 3 of the French Code of commerce, all **registered** shareholders may submit a single request to the Company to receive the documents and information mentioned in Articles R. 225-81 and R. 225-83 of the French Code of commerce for each Shareholders' Meeting to be held after the Meeting specified above. Shareholders wishing to avail themselves of this option must mention this fact on the form.







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