

Press release

Nanterre, December 7, 2017

FAURECIA PURSUES ITS DIGITAL TRANSFORMATION WITH SAP

As part of its digital transformation project, Faurecia, one of the world's leading automotive equipment suppliers, has chosen to reinforce its strategic partnership with SAP, a global leader in enterprise application software.

Following the successful deployment of SAP applications within Faurecia, the two companies have agreed to pursue new projects involving digitization and implementation of SAP Cloud solutions.

Faurecia and SAP first teamed up in 2007 to deploy a single, integrated enterprise resource planning (ERP) system used by all 330 Faurecia sites. The ERP project is completed and now sets the standard for the industry, providing Faurecia employees with a connected work environment and a shared view of information. The initiative has reduced per-user IT costs by more than 40% on a like-for-like basis.

Patrick Koller, Chief Executive Officer of Faurecia: "This strategic partnership has improved Faurecia's financial and industrial performance. The Group is now in a position to accelerate its digital transformation and ready to fully benefit from new SAP innovations, which will contribute to new competitive advantages."

"We have been successfully working with Faurecia for more than a decade, but the best is yet to come, **said Bill McDermott, CEO of SAP.** Our partnership is built on mutual trust, and a bold spirit of co-innovation. We are thrilled Faurecia was part of the inauguration of the SAP Leonardo Center in Paris. Together we will explore exciting new digital use cases that will help cement Faurecia's position as an Industry 4.0 thought-leader."

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About Faurecia

Founded in 1997, Faurecia has grown to become a leading player in the global automotive industry. With 330 sites including 30 R&D centers in 34 countries, Faurecia is now a global leader in its three areas of business: automotive seating, interior systems and clean mobility. Faurecia supplies automakers with state-of-the-art technology to promote Smart Life on Board and Sustainable Mobility. In 2016, the Group posted total sales of €18.7 billion and had a workforce of 100,000 people. Faurecia is listed on the NYSE Euronext Paris stock exchange. For more information, visit: www.faurecia.com

About SAP

As market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable more than 365,000 business and public sector customers to operate profitably, adapt continuously, and grow sustainably. For more information, visit www.sap.com.