

H1 2018 RESULTS

Continued improvement in performance Upgraded full-year guidance July 20, 2018

The 2018 half-year consolidated financial statements have been approved by the Board of Directors at its meeting held on July 19, 2018, under the chairmanship of Michel de Rosen. These financial statements have been subject to a limited review by external auditors. Operating income presented as Faurecia's main performance indicator is Operating income before amortization of intangible assets acquired in business combinations.



Agenda

Patrick Koller H1 2018 highlights Chief Executive Officer Michel Favre Review of H1 2018 Results Chief Financial Officer Patrick Koller **Upgraded FY2018 guidance** Chief Executive Officer



H1 2018 Highlights Double-digit growth in sales and operating income

- Another semester of strong performance, with double-digit growth in all key financials
 - Sales: +10.9%* at €8,991m, 910bps above worldwide automotive production**
 - Operating income: +11.1% at €647m, margin up 40bps at 7.2% of sales
 - Net cash flow: +17.3% at €247m and Net income: +10.2% at €342m
- 113 new program flawless launches in H1
- Order intake on track for another strong year
 - 15 business awards & 20 pre-developments/co-developments for NVS (New Value Spaces)
 - On track to exceed 30% of sales in China with Chinese OEMs in 2018
- Continued deployment of technology strategy
 - Planned control of 100% of Parrot Automotive in H2 2018, ahead of initial schedule
 - Investment in Powersphyr, Promethient and Subpac (through Faurecia Ventures)
 - Strategic partnership with FAW Group, to develop Cockpit of the Future and Sustainable Mobility technologies
 - FaureciaTech: 6 new divisions for NVS and 2 new technology platforms in Tel Aviv and Toronto







Q2 2018 Sales

Confirmed strong performance with double-digit sales growth (ex-currency)

- Strong Q2 sales growth* of +12.4%, outperforming worldwide automotive production growth** by 860bps
 - Excluding a negative currency effect of -4.6%, gradually declining vs. the -6.7% effect recorded in Q1
 - Including €87m (or +2.0%) from bolt-ons
- All three Business Groups posted solid growth*, above Q1

■ **Seating:** +10.1% vs. +7.5% in Q1

■ Interiors: +15.4% vs. +14.0 in Q1

■ Clean Mobility: +12.5% vs. +6.8% in Q1

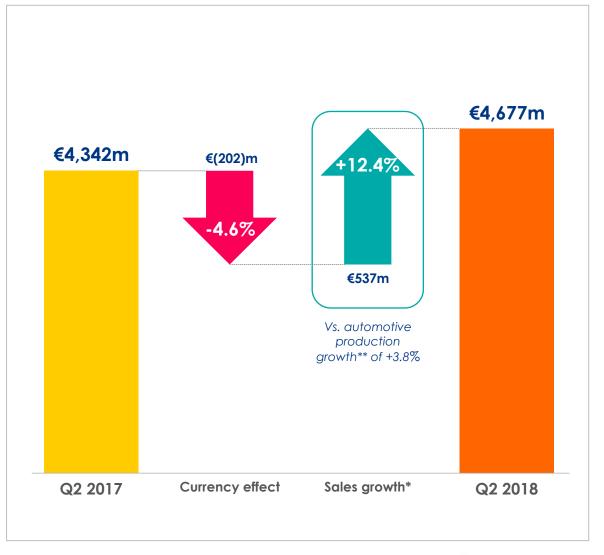
Sales growth* significantly outperformed automotive production in all regions

■ Europe: +12.7% vs. IHS@ +4.1% → +860bps

North America: +8.1% vs. IHS@ -2.5% \rightarrow +1,060bps

■ Asia: +18.9% vs. $IHS@ +6.1\% \rightarrow +1,280$ bps

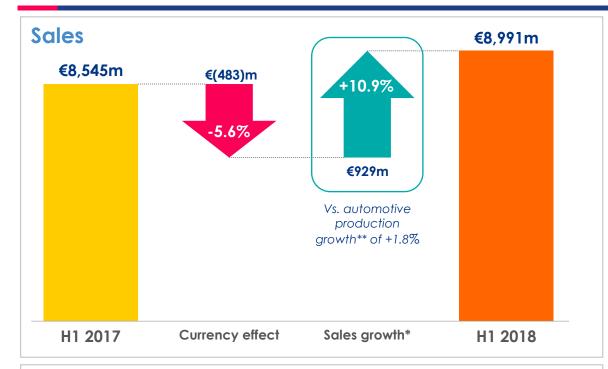
■ South America: +12.2% vs. IHS@ +10.2% \rightarrow +200bps





H1 2018 Results

Continued improvement in profitability leading to upgrade FY2018 guidance



- Strong H1 sales growth* of +10.9%, outperforming worldwide automotive production growth** by 910bps
 - Excluding a negative currency effect of -5.6%
 - Including €144m (or +1.7%) from bolt-ons
- Strong sales growth* in all Business Groups and regions

■ Seating: +8.8%

■ Interiors: +14.7%

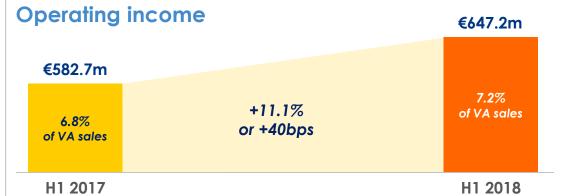
Clean Mobility: +9.7%

■ Europe: +10.9%

■ North America: +6.2%

■ Asia: +17.0%

South America: +17.0%



- Operating income up 11.1% to €647.2m
- Improved operating margin at 7.2% of sales, up 40bps yoy
 - Improved margin in all Business Groups
 - Improved or stable margin in all regions
- Net income up 10.2%, at €342.0m



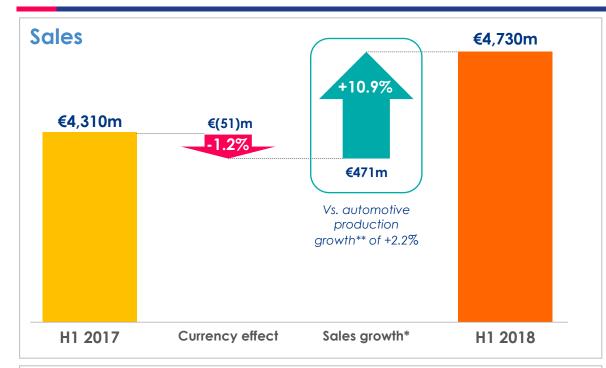
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Patrick Koller H1 2018 highlights Chief Executive Officer Michel Favre 2 **Review of H1 2018 Results** Chief Financial Officer Patrick Koller **Upgraded FY2018 guidance** Chief Executive Officer

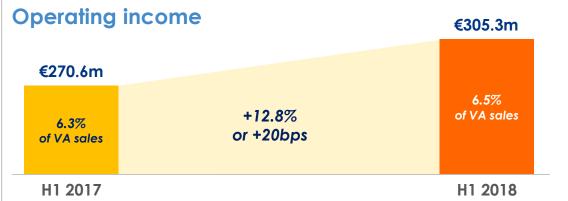


Europe (53% of Group sales)

Double digit growth in sales* and operating income



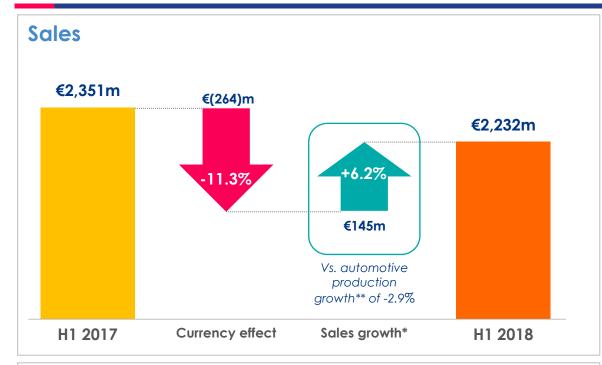
- Sales of €4,730m, up 10.9%*
 - Excluding a limited negative currency effect of -1.2% (mainly the GBP, RUB and TRY vs. the euro)
 - Including €19m (or +0.4%) from bolt-ons (Hug)
- Outperformance of 870bps vs. European automotive production growth (+2.2%**)
- Main contributor to sales growth* was Seating, notably with the successful PSA 3008 and 5008 models
- Interiors was the second main contributor, mostly with PSA, Ford, JLR and Volvo
- Clean Mobility was driven by Ford and commercial vehicles



- Operating income of €305.3m, up 12.8%
- Operating margin up 20bps, to 6.5% of sales, thanks to sales growth and improved industrial efficiency that more than offset slight dilution from complete seat business

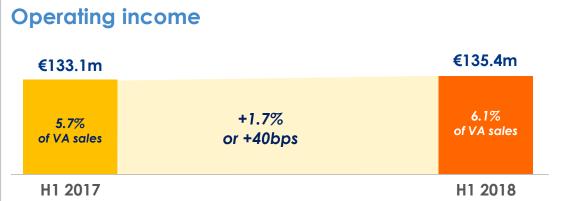


North America (25% of Group sales) Strong performance in sales* and profitability





- Excluding a strong negative currency effect of -11.3% (mainly the USD vs. the euro)
- Outperformance of 910bps vs. North American automotive production growth (-2.9%**)
- Sales growth* was driven by Interiors and Clean Mobility:
 - Interiors mostly attributable to FCA with the RAM new models but also the gradual normalization of Tesla Model 3 production
 - Clean Mobility also mostly attributable to FCA with the RAM new models

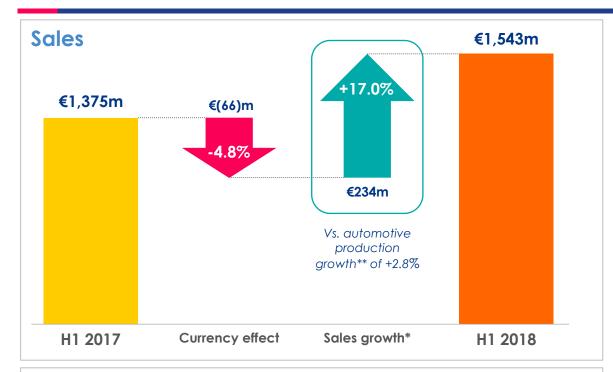


- Operating income of €135.4m, up 1.7%, despite sales drop on a reported basis
- Operating margin up 40bps, to 6.1% of sales, thanks to sales growth and gradual improvement in industrial efficiency



Asia (17% of sales)

Strong sales* performance, supported by Chinese OEMs, and solid profitability



- Sales of €1,543m, up 17.0%*
 - Excluding a negative currency effect of -4.8% (mainly the CNY vs. the euro)
 - Including €125m (or +9.1%) from bolt-ons (mostly the JVs with Wuling + Coagent)
- Outperformance of 1,420bps vs. Asian automotive production growth (+2.8%**)
- In China, sales amounted to €1,169m, up 14.6%*
 - Sales in China represented 76% of the region's sales and 13% of Group sales
 - They continued to be driven by sales to Chinese OEMs, which amounted to €289m, up 92%*, and represented 25% of sales in China

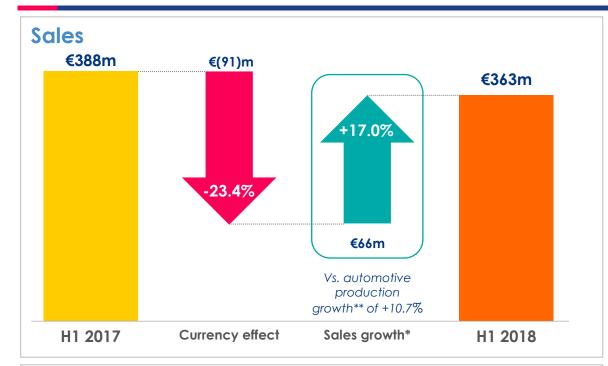


- Operating income of €179.7m, up 12.8%
- Strong and stable operating margin at 11.6% of sales, thanks to sales growth that offset slight dilution (at the region's level) from new JVs



South America (4% of Group sales)

Sales* growing twice as fast as market and strong improvement in profitability



- Sales of €363m, up 17.0%*, despite the negative impact of an 11-day truck driver strike in Q2
 - Excluding a strong negative currency effect of -23.4%
 (mainly the BRL and the ARS vs. the euro)
- Outperformance of 630bps vs. South American automotive production growth (+10.7%**)
- Continued sales growth momentum driven by market recovery and increased sales to major OEMs (mainly FCA, Ford and VW)

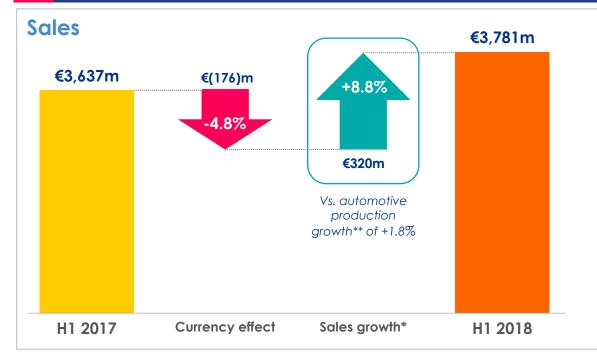


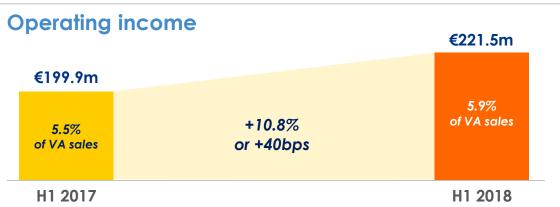
- Operating income of €11.8m, up 97.7%
- Continued recovery in operating margin from 1.5% of sales in H1 2017 to 3.3% of sales in H1 2018, i.e. +180bps, supported by significant reduction in Argentinean operating loss



Seating (42% of Group sales)

Solid sales* growth and double-digit growth in operating income



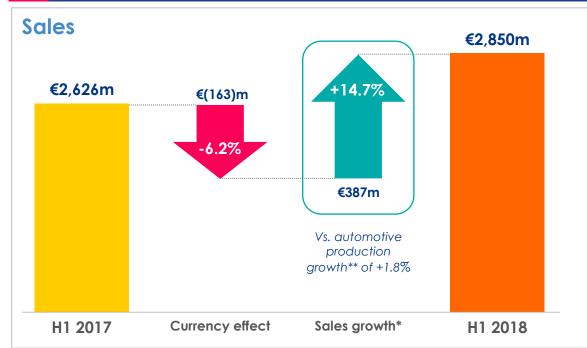


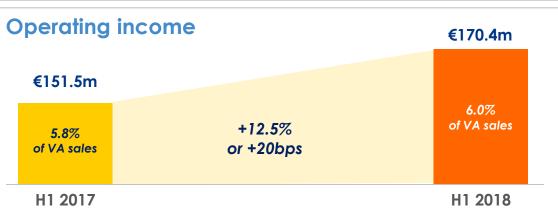
- Sales of €3,781m, up 8.8%*
 - Excluding a negative currency effect of -4.8%
 - Including €50m (or +1.4%) from bolt-ons (JV with Wuling for Seating)
- Outperformance of 700bps vs. worldwide automotive production growth (+1.8%**)
- Europe (+13.5%*), Asia (+23.2%*) and South America (+20.1%*) grew by double-digits:
 - Increased volumes of successful PSA 3008 & 5008 and SOP of production of Porsche Cayenne in Europe
 - Growth in Asia driven by Chinese OEMs and in South America by VW
- North America (-9.6%*) continued, as expected, to reflect the ramp-down in production of the Nissan Altima model and Mercedes models (R-Class/ML/GL)
- Operating income of €221.5m, up 10.8%
- Operating margin up 40bps, to 5.9% of sales, thanks to sales growth and improved operations in Asia and South America



Interiors (32% of Group sales)

Double-digit growth in sales* and operating income



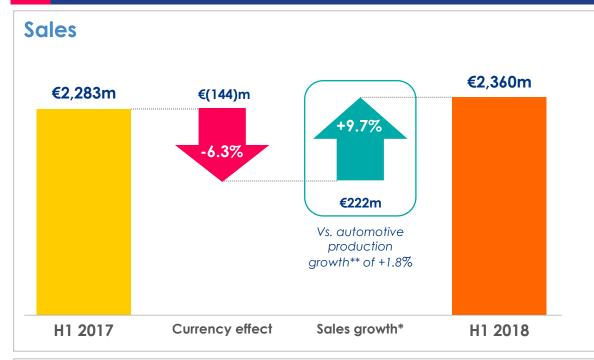


- Sales of €2,850m, up 14.7%*
 - Excluding a negative currency effect of -6.2%
 - Including €75m (or +2.9%) from bolt-ons (JV with Wuling for Interiors + Coagent)
- Outperformance of 1,290bps vs. worldwide automotive production growth (+1.8%**)
- Europe (+9.8%*), North America (+22.5%*) and Asia (+23.4%*) were the main contributors to sales growth
 - PSA (3008 & 5008), Ford (Expedition), JLR (Range Rover Velar and Jaguar E-PACE) and Volvo contributed to European growth
 - RAM new models and Tesla Model 3 to North American and Chinese OEMs to Asian
- Sales in South America grew by double-digit (+13.1%*)
- Operating income of €170.4m, up 12.5%
- Operating margin up 20bps, to 6.0% of sales, thanks to sales growth and strong operational performance in Europe



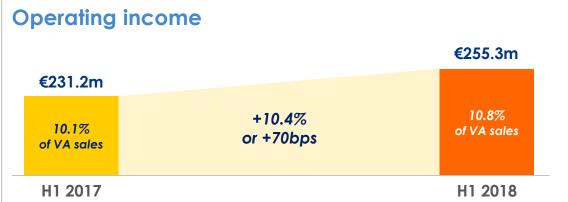
Clean Mobility (26% of Group sales)

Solid sales* growth and significant improvement in profitability





- Excluding a negative currency effect of -6.3%
- Including €19m (or +0.8%) from bolt-ons (Hug)
- Outperformance of 790bps vs. worldwide automotive production growth (+1.8%**)
- Europe (+7.0%*), North America (+12.6%*) and Asia (+8.2%*) were the main contributors to sales growth
 - Europe: PSA (3008 & 5008), Ford and commercial vehicles (Deutz trucks)
 - North America: FCA (RAM new models and Jeep Grand Wagoneer) and commercial vehicles (Cummins)
 - Asia: mostly Chinese OEMs
- Sales in South America grew by double-digit (+20.0%*)



- Operating income of €255.3m, up 10.4%
- Operating margin up 70bps, to 10.8% of sales, thanks to sales growth and improved industrial efficiency in all regions



Net income (Group share) up 10.2% to €342m

| In €m | H1 2017 | H1 2018 | Change |
|---|--------------------|--------------------|------------------|
| Sales ex-currency growth | 8,545.2 | 8,991.3 | +5.2% +10.9% |
| Operating income as % of sales | 582.7 6.8% | 647.2 7.2% | +11.1% +40bps |
| Amort. of intangible assets acquired in business combinations | (0.0) | (5.4) | |
| Restructuring & Other non-recurring operating inc. and exp. | (32.3) | (63.8) | |
| Net interest expense & other financial income and expenses | (64.6) | (68.4) | |
| Pre-tax income of fully consolidated companies | 485.8 | 509.7 | +4.9% |
| Corporate income taxes as % of pre-tax income | (144.3) (29.7%) | (136.0) (26.7%) | |
| Net income before tax of fully consolidated companies | 341.5 | 373.7 | +9.4% |
| Share of net income of associates | 18.4 | 16.8 | |
| Consolidated net income, before minority interest | 359.9 | 390.5 | +8.5% |
| Minority interest | (49.5) | (48.5) | |
| Consolidated net income, Group share | 310.4 | 342.0 | +10.2% |

- Operating leverage of 14.5% on sales
- Restructuring & Other non-recurring operating income and expenses of €63.8m in H1 2018 included:
 - €27.8m of restructuring (vs. €29.3m in H1 2017)
 - €17.2m due to the wind-down of activities in Iran, to comply with the United-States decision
- Net financial expenses of €68.4m in H1 2018 included €5.5m of one-offs due to refinancing operations that took place during the half (cf. slide 16)
- Tax rate for the FY 2018 is expected below 26%



Net cash flow up 17.3% to €247m

| H1 2017 | H1 2018 | Change |
|---------|--|--|
| 582.7 | 647.2 | +11.1% |
| 388.4 | 413.6 | |
| 971.1 | 1,060.8 | +9.2% |
| 40.5 | (18.7) | |
| (292.4) | (278.3) | |
| (215.9) | (305.7) | |
| (56.3) | (31.1) | |
| (65.0) | (52.4) | |
| (117.4) | (105.7) | |
| (54.1) | (22.0) | |
| 210.5 | 247.0 | +17.3% |
| (143.9) | (164.0) | |
| (40.0) | (4.6) | |
| (98.9) | (92.1) | |
| (72.3) | (13.7) | |
| 341.5 | 451.5 | |
| 413.8 | 465.2 | |
| | 582.7 388.4 971.1 40.5 (292.4) (215.9) (56.3) (65.0) (117.4) (54.1) 210.5 (143.9) (40.0) (98.9) (72.3) 341.5 | 582.7 647.2 388.4 413.6 971.1 1,060.8 40.5 (18.7) (292.4) (278.3) (215.9) (305.7) (56.3) (31.1) (65.0) (52.4) (117.4) (105.7) (54.1) (22.0) 210.5 247.0 (143.9) (164.0) (40.0) (4.6) (98.9) (92.1) (72.3) (13.7) 341.5 451.5 |

- **■** EBITDA up €90m or +9.2%, mainly reflecting profitability
- Strict control of all items of WCR despite strong sales growth
- Capex + Capitalized R&D at €584m vs. €508m in H1 2017, reflecting a higher number of projects
- Restructuring expected at below €100m in FY 2018

- Net cash flow representing 2.7% sales vs. 2.5% of sales
- in H1 2017



Continued strengthening of financial structure

- Through recent refinancing operations, Faurecia continued to strengthen its financial structure and flexibility, while extending debt maturity and improving economic conditions:
 - February/March: Issuance of €700m bonds @ 2.625% (maturity: June 2025, callable June 2021) and anticipated repayment of the €700m bonds issued in 2015@ 3.125% (maturity: June 2022)
 - **June:** Improved conditions and extended maturity for the undrawn €1.2bn Syndicated Credit Facility, from June 2021 to June 2023, with two optional one-year extensions
- Over 70% of Faurecia's gross debt is financed through the financial markets:
 - €700m bonds issued in June 2016, maturity June 2023 (callable June 2019) @ 3.625%
 - €700m bonds issued in February 2018, maturity June 2025 (callable June 2021) @ 2.625%
- Average long-term cost of financing below 3%
- No significant long-term debt repayment before June 2023
- Strong financial flexibility through the undrawn €1.2bn syndicated credit facility



Agenda

Patrick Koller H1 2018 highlights Chief Executive Officer Michel Favre Review of H1 2018 Results Chief Financial Officer Patrick Koller 3 **Upgraded FY2018 guidance** Chief Executive Officer



Upgraded FY 2018 guidance

- Our expectation for worldwide automotive production growth remains of at least +2%, in line with latest IHS data**
- Based on our strong year-on-year performance in H1 and expectation of continuous improvement in year-on-year performance in H2, we upgrade our guidance for the full-year 2018:

2018 medium-term guidance, dated April 2016

Initial FY 2018 guidance, dated February 2018

New FY 2018 guidance

| Sales | Operating margin | Net cash flow | Earnings per share |
|--|------------------------|-------------------------|--------------------|
| 2016-2018 CAGR of +6%* or at least 400bps above worldwide automotive production | 7% of sales | 7% of sales Above €500m | |
| | | | |
| At least +7%* or at least 500bps above worldwide automotive production | Above 7% of sales | Above €500m | €5.00 |
| | | | |
| At least +8%* or at least 600bps above worldwide automotive production | At least 7.2% of sales | Above €500m | Above €5.00 |



^{*} At constant currencies

^{**} Source IHS forecast July 2018: +2.3%

On track to achieve our medium-term financial targets

At our recent Capital Markets Day (held in Paris on May 15), we announced our 2020 financial targets,
 confirming Faurecia's strong potential for value creation



All details and presentations are available on www.faurecia.com





H1 2018 RESULTS Appendices



H1 2018 Results - Key Facts

IMPACT FROM IFRS15 IMPLEMENTATION

- In 2017, Faurecia had already partly anticipated IFRS15 through the presentation of sales as "Value-added sales", i.e. "Total sales" minus "Monoliths", for which Faurecia operates as an agent
- In addition, as from January 1, 2018, with the implementation of IFRS15:
 - Revenue from Tooling is recognized at the transfer of control to the customer (PPAP = Production Part Approval Process), shortly before serial production
 - Development costs are recognized as set-up costs for the serial parts production and the corresponding revenue is included in product sales
- A table in appendix indicates 2017:
 - Sales figures by quarter/region/business group restated for the IFRS15 implementation
 - Operating income by half/region/business group restated for the IFR\$15 implementation
 - Impacts are not material

IMPACT FROM RECENT INVESTMENTS

- In H1 2018, sales contribution from bolt-ons amounted to €144m or 1.7% of H1 2017 sales, including:
 - JV with Wuling for €50m in Seating (€23m in Q1 + €27m in Q2)
 - Coagent for €54m in Interiors (€34m in Q1 + €20m in Q2)
 - JV with Wuling for €14m in Interiors (only in Q2)
 - Hug for €19m in Clean Mobility (only in Q2)



2017 sales restated for IFRS15 implementation (1/2)

2017 SALES RESTATED FOR IFRS15 IMPLEMENTATION AT GROUP LEVEL

| As reported during the fiscal year 2017 (in €m) | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | FY 2017 |
|---|---------|---------|---------|---------|----------|
| Product sales | 3,917.7 | 3,893.3 | 3,474.9 | 3,986.5 | 15,272.4 |
| R&D and Tooling | 308.1 | 465.5 | 315.4 | 600.8 | 1,689.9 |
| Value-added sales | 4,225.8 | 4,358.8 | 3,790.3 | 4,587.3 | 16,962.2 |
| Monoliths | 865.9 | 844.1 | 728.9 | 780.4 | 3,219.4 |
| Total sales | 5,091.7 | 5,203.0 | 4,519.2 | 5,367.7 | 20,181.7 |
| | | | | | |
| IFRS15 proforma (in €m) | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | FY 2017 |
| Product sales | 4,028.6 | 4,031.5 | 3,585.2 | 4,125.9 | 15,771.3 |
| Tooling and Prototypes | 174.6 | 310.5 | 203.7 | 502.1 | 1,190.9 |
| Sales | 4,203.2 | 4,342.0 | 3,788.9 | 4,628.0 | 16,962.1 |
| | | | | | |
| Restatements by quarter (in €m) | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | FY 2017 |
| Sales | (22.7) | (16.8) | (1.4) | 40.7 | (0.1) |



2017 sales restated for IFRS15 implementation (2/2)

2017 SALES RESTATED FOR IFRS15 IMPLEMENTATION BY REGION & BUSINESS GROUP

| IFRS15 proforma (in €m) | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | FY 2017 |
|-------------------------|---------|---------|---------|---------|----------|
| Seating | 1,786.6 | 1,850.1 | 1,611.5 | 1,881.0 | 7,129.2 |
| Interiors | 1,297.9 | 1,327.7 | 1,173.6 | 1,568.1 | 5,367.4 |
| Clean Mobility | 1,118.7 | 1,164.1 | 1,003.8 | 1,178.9 | 4,465.5 |
| Sales | 4,203.2 | 4,342.0 | 3,788.9 | 4,628.0 | 16,962.1 |

| IFRS15 proforma (in €m) | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | FY 2017 |
|-------------------------|---------|---------|---------|---------|----------|
| Europe | 2,108.0 | 2,202.3 | 1,833.9 | 2,358.6 | 8,502.8 |
| North America | 1,177.2 | 1,173.9 | 984.1 | 1,137.9 | 4,473.2 |
| Asia | 688.5 | 686.4 | 697.6 | 860.4 | 2,932.9 |
| of which China | 537.8 | 519.1 | 532.0 | 653.7 | 2,242.6 |
| South America | 169.1 | 219.0 | 201.7 | 203.9 | 793.7 |
| Rest of World | 60.3 | 60.4 | 71.7 | 67.2 | 259.6 |
| Sales | 4,203.2 | 4,342.0 | 3,788.9 | 4,628.0 | 16,962.1 |



2017 operating income restated for IFRS15 implementation

2017 OPERATING INCOME RESTATED FOR IFRS15 IMPLEMENTATION BY REGION & BUSINESS GROUP

| Operating income (in fm) | 1 | As initially reported | d | IFRS 15 proforma | | | |
|--------------------------|---------|-----------------------|---------|------------------|---------|---------|--|
| Operating income (in €m) | H1 2017 | H2 2017 | FY 2017 | H1 2017 | H2 2017 | FY 2017 | |
| Seating | 202.7 | 208.2 | 410.9 | 199.9 | 204.5 | 404.4 | |
| Interiors | 152.4 | 147.4 | 299.7 | 151.5 | 148.3 | 299.8 | |
| Clean Mobility | 231.6 | 228.1 | 459.7 | 231.2 | 222.2 | 453.4 | |
| Group | 586.7 | 583.6 | 1,170.3 | 582.7 | 574.9 | 1,157.6 | |

| Operating income (in 6m) | | As initially reporte | d | IFRS 15 proforma | | | |
|--------------------------|---------|----------------------|---------|------------------|---------|---------|--|
| Operating income (in €m) | H1 2017 | H2 2017 | FY 2017 | H1 2017 | H2 2017 | FY 2017 | |
| Europe | 266.0 | 261.1 | 527.0 | 270.6 | 253.4 | 524.0 | |
| North America | 141.1 | 116.5 | 257.6 | 133.1 | 116.5 | 249.6 | |
| Asia | 159.8 | 182.0 | 341.8 | 159.3 | 179.8 | 339.1 | |
| South America | 5.9 | 5.7 | 11.6 | 6.0 | 6.8 | 12.8 | |
| Rest of World | 13.9 | 18.3 | 32.2 | 13.7 | 18.3 | 32.0 | |
| Group | 586.7 | 583.6 | 1,170.3 | 582.7 | 574.9 | 1,157.6 | |



H1 2018 sales by Business Group

| Salas (in Em) | Reported | Currency effect | | Growth ex-currencies | | Reported | |
|-------------------|----------|-----------------|-------|----------------------|--------|----------|-------|
| Sales (in €m) | H1 2017 | Value | % | Value | % | H1 2018 | % |
| Seating | 3,636.7 | (175.9) | -4.8% | 320.7 | +8.8% | 3,781.5 | +4.0% |
| of which bolt-ons | | | | 50.1 | 1.4% | | |
| Interiors | 2,625.7 | (162.8) | -6.2% | 386.6 | +14.7% | 2,849.5 | +8.5% |
| of which bolt-ons | | | | 75.0 | 2.9% | | |
| Clean Mobility | 2,282.8 | (144.1) | -6.3% | 221.6 | +9.7% | 2,360.3 | +3.4% |
| of which bolt-ons | | | | 18.8 | 0.8% | | |
| Group | 8,545.2 | (482.7) | -5.6% | 982.8 | 10.9% | 8,991.3 | +5.2% |
| of which bolt-ons | | | | 143.8 | 1.7% | | |



H1 2018 sales by region

| Salon (in 6m) | Reported | Currenc | y effect | Growth ex-currencies | | Reported | |
|-------------------|----------|---------|----------|----------------------|--------|----------|--------|
| Sales (in €m) | H1 2017 | value | % | value | % | H1 2018 | % |
| Europe | 4,310.3 | (51.2) | -1.2% | 471.0 | +10.9% | 4,730.1 | +9.7% |
| of which bolt-ons | | | | 18.8 | 0.4% | | |
| North America | 2,351.2 | (264.5) | -11.3% | 145.3 | +6.2% | 2,232.0 | -5.1% |
| Asia | 1,374.9 | (66.3) | -4.8% | 234.2 | +17.0% | 1,542.8 | +12.2% |
| of which China | 1,056.9 | (42.1) | -4.0% | 154.2 | +14.6% | 1,169.0 | +10.6% |
| of which bolt-ons | | | | 125.1 | 9.1% | | |
| South America | 388.1 | (90.7) | -23.4% | 66.0 | +17.0% | 363.4 | -6.4% |
| Rest of World | 120.7 | (9.9) | -8.2% | 12.2 | +10.1% | 123.0 | +1.9% |
| Group | 8,545.2 | (482.7) | -5.6% | 928.8 | +10.9% | 8,991.3 | +5.2% |
| of which bolt-ons | | | | 143.8 | 1.7% | | |



H1 2018 bolt-on contribution to sales

| Sales (in €m) | Business Group | Region | Q1 2018 | Q2 2018 | H1 2018 |
|-----------------|----------------|--------|---------|---------|---------|
| JV with Wuling | Seating | Asia | 23.1 | 27.0 | 50.1 |
| JV with Wuling | Interiors | Asia | | 13.7 | 13.7 |
| Coagent | Interiors | Asia | 33.7 | 20.2 | 53.9 |
| Hug Engineering | Clean Mobility | Europe | | 18.8 | 18.8 |
| Other | Interiors | Asia | | 7.3 | 7.3 |
| TOTAL | | | 56.8 | 87.0 | 143.8 |



H1 2018 operating income by Business Group

| Operating income (in €m) | H1 2017 | H1 2018 | Change |
|--------------------------|---------|--------------|--------|
| Seating | 199.9 | 221.5 | +10.8% |
| % of sales | 5.5% | 5.9% | +40bps |
| Interiors | 151.5 | 170.4 | +12.5% |
| % of sales | 5.8% | 6.0% | +20bps |
| Clean Mobility | 231.2 | 255.3 | +10.4% |
| % of sales | 10.1% | 10.8% | +70bps |
| Group | 582.7 | 647.2 | +11.1% |
| % of sales | 6.8% | 7.2 % | +40bps |



H1 2018 operating income by region

| Operating income (in €m) | H1 2017 | H1 2018 | Change |
|--------------------------|---------|---------|---------|
| Europe | 270.6 | 305.3 | +12.8% |
| % of sales | 6.3% | 6.5% | +20bps |
| North America | 133.1 | 135.4 | +1.7% |
| % of sales | 5.7% | 6.1% | +40bps |
| Asia | 159.3 | 179.7 | +12.8% |
| % of sales | 11.6% | 11.6% | stable |
| South America | 6.0 | 11.8 | +96.7% |
| % of sales | 1.5% | 3.3% | +180bps |
| Rest of World | 13.7 | 15.0 | +9.5% |
| % of sales | 11.4% | 12.2% | +80bps |
| Group | 582.7 | 647.2 | +11.1% |
| % of sales | 6.8% | 7.2% | +40bps |



Calendar

September 13 & 14, 2018

Kepler Cheuvreux 2018
Autumn Conference (Paris)

October 3, 2018

Credit Suisse 2018
Paris Auto Show Conference (Paris)

October 4-14, 2018

Presence at the Paris Mondial de l'Auto

October 11, 2018

Q3 sales announcement (before market hours)



Contact & share data

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Share Data

Bloomberg Ticker: EO:FP

Reuters Ticker: EPED.PA

Datastream: F:BERT

ISIN Code: FR0000121147

Bonds ISIN Codes

2022 bonds: X\$1204116088

2023 bonds: XS1384278203



Safe Harbor Statement

This report contains statements that are not historical facts but rather forward-looking statements. The words "will," "may," "designed to," "outlook," "believes," "should," "anticipates," "plans," "expects," "intends," "estimates" and similar expressions identify these forward-looking statements. All such statements are based upon our current expectations and various assumptions, and apply only as of the date of this report.

Our expectations and beliefs are expressed in good faith and we believe there is a reasonable basis for them.

However, there can be no assurance that forward-looking statements will materialize or prove to be correct. Because such statements involve risks and uncertainties such as automotive vehicle production levels, mix and schedules, financial distress of key customers, energy prices, raw material prices, the strength of the European or other economies, currency exchange rates, cancellation of or changes to commercial contracts, liquidity, the ability to execute on restructuring actions according to anticipated timelines and costs, the outcome could differ materially from those set out in the statements.

Except for our ongoing obligation to disclose information under law, we undertake no obligation to update publicity any forward-looking statements whether as a result of new information or future events.



