

Ariba Smarter Procurement Together

October 2019



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Ariba

The context



« Let us Buy Smarter Together »

A new dynamic in Faurecia collaboration with suppliers



What is at stake?

A Major Worldwide Digital Purchasing Transformation Journey in Faurecia
with Ariba Deployment as Cornerstone



The World Wide implementation of SAP - Ariba, a single « Sourcing to Invoice » purchasing Solution and « user –friendly » collaborative e-platform, enables Faurecia to support our « end to end » purchasing process, to be more performant, more digital and facilitates Partnership, Communication and transactions with suppliers

Ariba Expectations & Benefits



Ariba Expectations & Benefits – What does it mean for you?

Digital and “0 Paper” Solution

- One single e-Portal purchasing interface to interact with Faurecia
- 100 % Paperless process , from PO to Invoice.
- Mobile application available for Suppliers

Better and easier collaboration with Faurecia

- Access to digital collaboration:
 - PO Acknowledgment
 - Advanced Shipment notice
 - Digital invoicing and invoice status
 - Online supplier registration
 - Digital RFQ and RFI
 - Digital qualification form



Efficient procurement process

- Standard purchasing processes
- Reinforced compliance and contract management
- Less administrative tasks and gain of time

Ariba adoption for on time Payment

- PO received digitally and on time on your Ariba account
- Invoice portal for online invoice status check
- Integrated Report for payment batch
- Invoices traceability reducing lost cases

Ariba Accounts Enterprise Vs Standard Account



Supplier Account Choice up on strategy

2 account types for interacting with Faurecia/Ariba

Activity Level

FULLY ENABLED Supplier / ENTERPRISE ACCOUNT

- Recommended for Suppliers with transactions > 100 orders per year
- Registration fees may be supported by Faurecia
- For more information about ENTERPRISE ACCOUNT and eligibility rules for upgrading, please contact your Faurecia Buyer

Advanced features:

- Fully seamless digital interaction, email reduction
- Advanced Activity Archivation stored in the Cloud
- Catalog creation, publication, management
- Invoice management

ENTERPRISE ACCOUNT

Upgrade

LIGHT ENABLED Supplier / STANDARD ACCOUNT

- Your Account by Default, once registered in Ariba
- Recommended for Suppliers with transactions < 100 orders per year
- Free. No Fees

Main Features:

- Digital orders, Order Confirmations
- Shipping notices, invoices via emails
- Checking invoices status
- Limited Activity Archivation stored in the Cloud

STANDARD ACCOUNT

Your current account

Facilitating options

·faurecia

Ariba First Steps How to Start ?



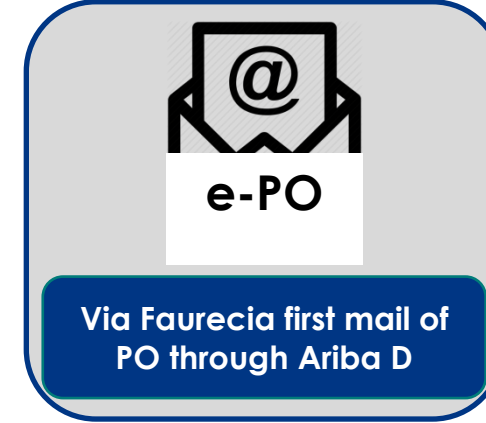
Ariba first steps

How to start ?

2 Channels of registration to Ariba Network



SAP Ariba



Click [HERE](#) to discover how to START and PROCEED STEP by STEP with Ariba

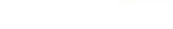
Ariba Rules Indirect Purchasing Suppliers Invoice Chart



Indirect Purchasing Suppliers Invoice Chart 1/2

Link to complete Faurecia suppliers invoice chart

SAP Ariba



- The main **OBJECTIVE** of this Chart is to **AVOID** administrative burden in managing suppliers invoices and have them **PAID AT DUE DATE**
- **CONSEQUENTLY, COMPLYING** with Faurecia Invoice Chart is a **MANDATORY** requirement that **WILL IN FIRST** place **BENEFIT** to **YOU**

Check **HERE** to be informed about Faurecia Indirect Purchasing Invoice Chart

Indirect Purchasing Suppliers Invoice Chart 2/2

Golden Rules Synthesis

Paper invoices must be eliminated and usage of Ariba integration or XML-PDF invoices must be adopted

In case of high Amount Invoice including several lines, supplier must either split its invoice or adopt a pre-invoicing process

Invoice Document must be sent to the correct Faurecia address with the correct Faurecia fiscal representation and right Language

Invoice Header must include the main transaction reference

1

2

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All invoices must include a clear Reference to a Purchase Order in Order to be managed by our AP shared Services

Invoices must not be Back Dated vs service delivery or goods expedition date

Invoices Amount must always be indicated in the right currency

Ariba Frequently Asked Questions



Ariba Understanding

Frequently Asked Questions

SAP Ariba



Any Questions regarding Ariba?

Check [HERE](#)

