Agenda

1. Ariba: What is the context & the objectives?
2. Ariba expectations & benefits: What does it mean for you?
3. Ariba accounts: Enterprise vs Standard account
4. Ariba first steps: How to start? Registration & Interactive mails, Shipping Notice
5. Ariba rules: Indirect Purchasing Supplier Invoice Chart
6. Ariba understanding: Frequently Asked Questions
Ariba
The context
What is at stake?
A Major Worldwide Digital Purchasing Transformation Journey in Faurecia with Ariba Deployment as Cornerstone

The World Wide implementation of SAP - Ariba, a single « Sourcing to Invoice » purchasing Solution and « user –friendly » collaborative e-platform, enables Faurecia to support our « end to end » purchasing process, to be more performant, more digital and facilitates Partnership, Communication and transactions with suppliers.
Ariba
Expectations & Benefits
Ariba Expectations & Benefits – What does it mean for you?

Digital and “0 Paper” Solution
- One single e-Portal purchasing interface to interact with Faurecia
- 100% Paperless process, from PO to Invoice.
- Mobile application available for Suppliers

Efficient procurement process
- Standard purchasing processes
- Reinforced compliance and contract management
- Less administrative tasks and gain of time

Better and easier collaboration with Faurecia
- Access to digital collaboration:
  - PO Acknowledgment
  - Advanced Shipment notice
  - Digital invoicing and invoice status
  - Online supplier registration
  - Digital RFQ and RFI
  - Digital qualification form

Ariba adoption for on time Payment
- PO received digitally and on time on your Ariba account
- Invoice portal for online invoice status check
- Integrated Report for payment batch
- Invoices traceability reducing lost cases
Ariba Accounts
Enterprise Vs Standard Account
Supplier Account Choice up on strategy
2 account types for interacting with Faurecia/Ariba

FULLY ENABLED Supplier / ENTERPRISE ACCOUNT
• Recommended for Suppliers with transactions > 100 orders per year
• Registration fees may be supported by Faurecia
• For more information about ENTERPRISE ACCOUNT and eligibility rules for upgrading, please contact your Faurecia Buyer

Advanced features:
• Fully seamless digital interaction, email reduction
• Advanced Activity Archivation stored in the Cloud
• Catalog creation, publication, management
• Invoice management

LIGHT ENABLED Supplier / STANDARD ACCOUNT
• Your Account by Default, once registered in Ariba
• Recommended for Suppliers with transactions < 100 orders per year
• Free. No Fees

Main Features:
• Digital orders, Order Confirmations
• Shipping notices, invoices via emails
• Checking invoices status
• Limited Activity Archivation stored in the Cloud
Ariba First Steps
How to Start?
Ariba first steps
How to start?

2 Channels of registration to Ariba Network

Via Faurecia invitation mail for registering to Ariba Network

Via Faurecia first mail of PO through Ariba D

Click [HERE](http://supplier.ariba.com) to discover how to START and PROCEED STEP by STEP with Ariba
Ariba Rules
Indirect Purchasing Suppliers Invoice Chart
The main OBJECTIVE of this Chart is to AVOID administrative burden in managing suppliers invoices and have them PAID AT DUE DATE.

CONSEQUENTLY, COMPLYING with Faurecia Invoice Chart is a MANDATORY requirement that WILL IN FIRST place BENEFIT to YOU.

Check HERE to be informed about Faurecia Indirect Purchasing Invoice Chart.
1. Paper invoices must be eliminated and usage of Ariba integration or XML-PDF invoices must be adopted.

2. All invoices must include a clear Reference to a Purchase Order in Order to be managed by our AP shared Services.

3. In case of high Amount Invoice including several lines, supplier must either split its invoice or adopt a pre-invoicing process.

4. Invoices must not be Back Dated vs service delivery or goods expedition date.

5. Invoice Document must be sent to the correct Faurecia address with the correct Faurecia fiscal representation and right Language.

6. Invoices Amount must always be indicated in the right currency.

7. Invoice Header must include the main transaction reference.
Ariba Frequently Asked Questions
Ariba Understanding
Frequently Asked Questions

Any Questions regarding Ariba?
Check HERE